File No. APCO-234/AC(03)231/12(024)-MM2(024-04)M (TCOOFF)Auter No. 455859)

1/599868/2024

1/599868/2024 1/599868/2024 का मुख्य महाप्रबंधक दूरसंचार, आं.प्र. दूरसंचार परिमंडल, तीसरा तल. बी.एस.एन.एल भवन. विजयवाडा

Dy. General Manager (MM & IT)

O/o Chief General Manager Telecom, AP Telecom Circle,

3rd Floor, BSNL Bhavan, Vijayawada – 520004

Ph: 0866-2444066

Tender No: APCO-23/11(13)/1/2024-MM IT CFA/15 Dated 22.01.2024

From:

AGM (Tenders) The Aspirant Bidders

O/o CGMT, BSNL

Room.No.311, 3rd Floor, BSNL Bhavan Chuttugunta, VIJAYAWADA - 520004

Sub: - Tender document for print, supply and procurement of marketing items under BTLactivities for the year 2023-24 through E-tender.

Please find the enclosed tender document in respect of above mentioned tender whichcontains the following:

SECTION	ITEM
I Part A	Detailed Notice Inviting Tender
I Part B	News Paper Notice Inviting Tender
II	Tender Information
III Part A	Scope of Work
III Part B	Technical Specifications
III Part C	Schedule of Requirement
IV Part A	General Instructions to Bidders (GIB)
IV Part B	Special Instructions to Bidders (SIB)
IV Part C	e-Tendering Instructions to Bidders
V Part A	General (Commercial) Conditions of the Contract
V Part B	Special (Commercial) Conditions of Contract (SCC)
V Part C	General Conditions of AMC (Not applicable)
VI Part A	Undertaking & Declaration
VI Part B	Near Relationship Certificate
VI Part C	Non Black Listing Certificate
VII	Proformas
VIII	Bidder's profile & Questionnaire
IX Part A	Bid Form
IX Part B	Price Schedule

If interested, kindly submit your offers by means of online bids only through Electronic Tendering at the portal https://etenders.gov.in as detailed in 'Special Instructions to Bidders for E- Tendering".

FOR FURTHER DETAILS KINDLY VISIT OUR WEB SITE: https://ap.bsnl.co.in OR e-Procurement Portal of https://etenders.gov.in

उप महाप्रबंधक (एमएम & आईटी) का मुख्य महाप्रबंधक दूरसंचार, आं.प्र. दूरसंचार परिमंडल, तीसरा तल, बी.एस.एन.एल भवन, विजयवाडा Dy. General Manager (MM & IT) O/o Chief General Manager Telecom, AP Telecom Circle, 3rd Floor, BSNL Bhavan, Vijayawada — 520004 Ph: 0866-2444066



SECTION –I PART A DETAILED NOTICE INVITING TENDER

Digitally Sealed online tenders [E-tenders (Digitally Signed)] are invited through e-tendering process by the Asst. General Manager (Tenders), AP Circle, Vijayawada -520004 for and on behalf of BSNL from Indian firms and companies registered to printing and supply the tendered item in India, having obtained clearance from Reserve Bank of India wherever applicable, for the supply of items as detailed below i.e.,

Marketing items under BTL activities.

SNo	Items description	Material Specifications	Item wise	Estimated quantity In No's	Estimated cost (Incls. GST)	Tender fee (Rs.)	EMD (Rs.)
1	Tariff card	A4 Size, 180 GSM Art Paper, Multicolour, Double Side	No's	20000			
2	Pamphlets (single colour)	A5 size 90 GSM Art Paper, Single Colour, single side	No's	20000			
3	Danglers	Danglers: 2' x 1', 3mm corrugated sun pack boards with two eyelets—Double side multicolour printing and supply	No's	1000			
4	Marketing Umbrellas	Promotional Garden Umbrella with Stand, Thick Waterproof Fabric 8 Ft height and 34 inch diameter, Printed with BSNL Logo/Creatives	No's	200			
5	Flex/Cloth Banners (mentioning services)	Designing printing and Supply of Flex/Cloth banners: 180 GSM Poly Cotton- 4 pass, Different sizes with eyelets on corners	SQ.FT	5000	Rs.1329565	Rs.590	Rs.31,400
6	Promotional Canopies	(foldable) -6' X 6' X 7 '-powder coated metal pipe heavy duty- water proof-tetron fabric Printed with BSNL Logo/Creatives	No's	65			
7	Promotional Caps for retailers	Universal size, Baseball type Cap printed with BSNL Logo(As per the Colour and Pattern Supplied by BSNL)	No's	1000			
8	Retailer poster	A4 size, Multi colour GSM 180 sheet	No's	20000			
	Total cost In Rs.						

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Note 1: The quantity stated above are estimated and BSNL reserves the right to vary the quantity to the extent of -25 % to +25 % of specified quantity during the contract period without Any change in unit price or other terms & conditions. However, **in exceptional circumstances only**, due to change in scope of work or otherwise, any variation in the value of work may be permitted up to 50% of contract value with prior approval of the next higher authority after recording adequate reasons and justification for the same.

Note-2: 25 % of the Estimated Quantity/ requirement in this tender enquiry is earmarked for procurement from the eligible Micro & Small Enterprises (MSEs). However, in case eligible Micro & Small Enterprises (MSEs) bidder(s) are not available then this quantity would be de-reserved & procured from participating bidders.

Registration of Udyog Aadhar Memorandum by Ministry of Micro Small and Medium Enterprises (MSME) Vendors for the tendered item, to be submitted by bidder to enjoy the benefits available to MSEs as contained in Public Procurement Policy for MSE's Order 2012 issued by MSME.

Note-3: The Eligible bidder should participate to all the items of the SoR.

Note 4: There is a separate bid form in the tender document, which should be filled and uploaded in the e-portal.

Note-5: For MSME the allotted quantity will be limited to earmarked/ reserved quantity only.

2. **Purchase of Tender Document:** Tender document can be obtained by downloading it from the websites www.tender.bsnl.co.in (select the circle as AP), https://etenders.gov.in/eprocure/app.

The bidders downloading the tender document are required to submit the tender fee Rs.590/- (inclusive of 18% GST) amount through DD/ Banker's cheque along with their Bid Security in original, valid certification from MSME / Udyam Registration certificate, broadly covering the tendered equipment/ services & Bid Security form (if applicable) and to AGM (Tender), O/o CGMT, BSNL Bhavan, Chuttugunta, Vijayawada-520004 before the submission time & date at **TENDER SCHEDULE** given below, failing which the tender bid shall be left archived unopened/ rejected. However scanned copies of the above needs to be uploaded in e-tender portal.

The DD/ banker's cheque shall be drawn from any Nationalized/ Scheduled Bank in favour of "AO(CASH), O/o CGMT AP Circle Vijayawada-520004" and payable at Vijayawada.

- 2. 2 MSE bidders are exempted from payment of tender document cost and Bid Security provided they submit requisite proof in respect of valid certification from MSME Udyog Aadhar Memorandum.
- **3.0** Availability of Tender Document: The tender document may be downloaded from https://etenders.gov.in and shall be available for downloading till 14:00 Hours of 05/02/2024. Physical copy of the tender document would not be available for sale.

Note: The tender document shall not be available for download after closing date.

Eligibility Criteria: The bidder should

- a) Be Indian Companies registered to manufacture the tendered item indigenously in India, having obtained clearance from Reserve Bank of India or any other Govt bodies concerned wherever applicable. Any bidder from a country which shares a land border with India will be eligible to bid if the bidder is registered with the Competent Authority. (Please refer the guidelines / instructions issued by Public Procurement Division, Department of Expenditure, Ministry of Finance vide F No 6/18/2019- PPD dated 23.07.2020)
- **b)** Certificate of experience for successfully carried out similar supplies in printing in reputed organizations. Certificate of experience is to be in the form of completion certificate issued by such organizations.

Page **3** of **56** Signature of the bidder

- c) Eligibility as per Section-IV Part A, clause 2
- d) Bid Security as per clause 5.
- **e)** The bidder should attach a self-certificate that bidder hasn't been blacklisted by BSNL HQ or any unit of BSNL in the past three years.
- f) The bidder shall have a Valid PAN No.
- **g)** The bidder shall have a Valid Goods and Services Tax Registration Certificate No(s). In case of multiple GST numbers, all the numbers can be provided as Annexure
- **h)** The bidder shall submit a self-declaration along with the evidence that the bidder is not black listed by GST authorities
- **4.1** The bidders shall submit necessary documentary proof showing that they meet the eligibility criteria along with their tender bid. All documents submitted will also be self attested by the bidder and to be uploaded in the e portal

5. Bid Security / EMD:

- 5.1 The bidder shall furnish the bid EMD in one of the following ways:-
- a) Demand Draft /Banker's Cheque drawn in favour of

NAME : AO (Cash), O/o CGMT,BSNL Bhavan, Vijayawada

Bank A/C No : 39219700053

IFSC Code : SBIN0003723
Name of the Bank : State Bank of India

payable at Vijayawada for an amount of Rs. **Rs.31,400** /- (Rupees Thirty One Thousand Four hundred Only)

- **b)** Bank Guarantee from a scheduled bank drawn in favour of CGMT, BSNL AP. Circle, Vijayawada for an amount of **Rs.31,400** /- (Rupees Thirty One Thousand Four hundred Only) which should be valid for 180 days from the tender opening date.(as prescribed format given in the Section VII).
- 5.2 The MSE units shall be exempted from submission of Bid Security deposit on production of requisite proof in respect of valid certification from MSME Udyam Registration certificate.
- **6.** Date & Time of Submission of Tender bid: The schedule of events before Public Online Tender Opening Event (POTOE) are as given below:

TENDER SCHEDULE

i) Tender Document available for downloading from	12.00Hrs of	22/01/2024.
ii) Last date for Tender Document Download:	14:00 Hrs of	05/02/2024.
iii) Off line Submission of EMD & other tender	14:00 Hrs of	06/02/2024.
Documents:		
iv) Closing of Tender by BSNL: (Online submission)	14:00 Hrs of	05/02/2024.
v) Opening of Techno-Commercial Bids:	14:30 Hrs of	06/02/2024.

VALIDITY OF BID: 150 days from the date of bid opening.

CONTRACT PERIOD: Two years from the date of acceptance of APO.

For further details and e-Tendering schedule (Key Dates) please visit website above mentioned portal (Website)

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Note: - In case the date of submission (opening) of bid is declared to be a holiday, the date of submission (opening) of bid will get shifted automatically to next working day at the same scheduledtime. Any change in bid opening date due to any other unavoidable reason will be intimated to all the bidders separately.

- 7. Online opening of Tender Bids: 14:30 Hrs of 06/02/2024.
- **8.** Place of opening of Tender bids: BSNL has adopted e-tendering process which offers a unique facility for 'Public Tender Opening Event (TOE)'. BSNL's Tender Opening Officers as well as authorized representatives of bidders can attend the Public Tender Opening Event (TOE) from the comfort of their offices. However authorized representatives of bidders (i.e. Supplier organization) with Proper Authorization can attend the TOE at Mini conference Hall, 4th Floor, BSNL Bhavan, Vijayawada, where BSNL's TOC officers would be conducting public online Tender opening event. Please refer clause-19 of Section –IV Part A.
- **9.** Tender bids will not be accepted by the system after due time & date.
- **10.** The offers of the bidders whose online process of bidding (Tender Download, Submit Bid Hash, and Re-Encryption process) are incomplete, they will not be considered and will not be available for opening process.
- **11.** CGMT, AP Circle, VJ reserves the right to accept or reject any or all tender bids without assigningany reason. He is not bound to accept the lowest tender.
- **12.1** The bidder shall furnish a declaration under his digital signature that no addition / deletion / Corrections have been made in the downloaded tender document being submitted and it is identical to the tender document appearing on E-tender Portal https://etenders.gov.in
- **12.2** In case of any correction/ addition/ alteration/ omission in the tender document, the tenderbid shall be treated as non-responsive and shall be rejected summarily.

Note: - All documents submitted in the bid offer should be preferably in English. In case the certificate viz experience, registration etc. is issued in any other language other than English, the Bidder shall attach an English translation of the same duly attested by the bidder & the translator tobe true copy in addition to the relevant certificate. All computer generated documents should beduly attested/ signed by the issuing organization or its authorized signatory.

Assistant General Manager (Tenders) O/o CGMT, BSNL, Chuttugunta, Vijayawada– 520004.

SECTION - I PART B

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SECTION - II Tender Information

1. Type of tender:

- (a) Single Stage bid submission.
- (b) Two stage opening using one electronic Envelope
- (c) The bids will be evaluated techno-commercially and financial bids of techno commercially compliant bidders only shall be considered for evaluation.
- 2. Bid Validity Period: 150 days from the tender opening date.
- **3.** In case of online tenders invited under Single Stage bid submission system, Techno-commercial part will contain documents of bidder's satisfying the eligibility / Technical & commercial conditions and financial part containing financial price bid

These bids contain one set of the following documents:-

a) <u>Techno-commercial part shall contain:</u>

- i) EMD
- ii) Certificate(s) showing fulfilment of the eligibility criteria(s) stated in Clause 4 of the DNIT
- iii) Notarised Power of Attorney & authorization for executing power of Attorney in accordance withclause 14.3 of Section IV Part A
- iv) Clause by clause compliance as per clause 11.2 (b) of Section IV Part A
- v) Bidder's Profile & Questionnaire duly filled & signed as per the online Templates/Forms
- vi) Non -Relation Certificate duly filled & signed.
- vii) Undertaking & declaration duly filled & signed
- viii) Documents stated in clause 10 of Section IV Part A
- ix) Bid form Section- IX Part A
- x) Electronic Form- Technical
- xi) Tender document duly signed at the each page for having read it and accepted it.

Note: In case the bidder is unable to upload any of the documents listed above, he may submit thesame physically. However EMD and the Power of attorney will be submitted in original in physical form.

b) Financial part shall contain:

i) Electronic Form - Financial along with Price Schedule as per online price Bid Template / Form Section IX Part B with all relevant bid annexure.

Note: - The following documents are required to be submitted offline to AGM (Tenders), O/o CGMT, BSNL, 3rd Floor, Room No.311, BSNL Bhavan, Chuttugunta, Vijayawada-520004 on or before the date & time of submission of bids in a sealed envelope. The envelope shall bear the tender number, name of work and the phrase: "Do Not Open Before (due date & time of opening of tender)".

- ii) EMD Bid security (original copy)
- **iii)** Notarised Power of Attorney in accordance with clause 14.3 of Section IV Part A and authorization for executing the power of Attorney.
- **iv)** Copy of the Bid Document with all enclosures along with the tender document signed in each page and all the documents along with Financial Bid needs to uploaded on line in the portal https://etenders.gov.in
- 4. Payment terms: According to Clause 10 of Section V Part A
- 5. Delivery Schedule: As per the clause 6 of Section V Part A
- 6. Consignee: Will be given along with PO. (Usually 13 Nos BA/OA headquarters of AP Circle)

SECTION – III PART - A

Scope of Work

- 1. The work envisages Design, Printing and Supply of Marketing Materials with BSNL Ads. by the bidder as per the quantity mentioned in the P.O.
- 2. The Bidder may quote the rate for items under Tender as mentioned in Price Schedule.
- 3. The rates approved in this tender shall be valid for the entire contract period and shall not be subject to revision on any account what-so-ever.
- 4. If the work involves any artwork, the design should be approved by AGM (S&M), O/o CGMT, BSNL, Andhra Pradesh within 7 days from the date of handing over of art work.
- 5. The quality of the Marketing materials should be same or better than the sample of the Marketing material. If it is found that the supplied items do not conform to the quality and size of Marketing material, printing as per approved sample, the total job will be rejected and the bidder has to supply the sample, Reprint wherever required as per approved sample at his own cost within 10 days from the date of notification for replacement.
- 6. Purchase order for Design, Printing and Supply of Marketing materials for Display and Distribution will be placed as and when required.
- 7. The quantity mentioned in the bid document is tentative; the actual quantity will be mentioned (as per requirement at that time) in the PO placed time to time.
- 8. The items mentioned in the PO time to time should, suitably, be neatly printed, transported and supplied to the consignees.
- 9. The delivery of the ordered material/work should be completed in time as mentioned in the PO.
- 10. All delayed deliveries will be penalized as per the penalty clause in tender documents.
- 11. In case if any material is found to be damaged and unfit for use by the consignee due to any reason such as transportation damage / soaking in rain etc., same shall be intimated to supplier and such damaged / unserviceable material shall be replaced free of cost within 10 days from the date of intimation.
- 12. No material shall be supplied after delivery period specified in P.O. without the approval of **P.O.** issuing authority. The contents of the printed material is for immediate use and in case of delay, it may lose its relevance, therefore, purchaser reserves the right to not grant approval for delivery period extension in such cases and P.O. shall be short closed with applicable penalties. Purchaser shall not be responsible for consequent loss suffered by supplier in such an eventuality.

SECTION - III PART - B

Technical Specifications

- 1. Marketing Items under BTL activities.
- 1.1 Tariff card: A4 Size, 180 GSM Art Paper, Multicolor, Double Side
- 1.2 Pamphlets (single color): SIZE: A5 size 90 GSM Art Paper, Single Color, single side.
- **1.3** Danglers: 2' x 1', 3mm corrugated sun pack boards with two eyelets –Double side multicolor printing and supply.
- **1.4 Marketing Umbrellas :** Promotional Garden Umbrella with Stand, Thick Waterproof Fabric 8 Ft height and 34 inch diameter, Printed with BSNL Logo/Creatives
- **1.5** Flex/Cloth Banners (mentioning services): Designing printing and Supply of Flex/Cloth banners: 180 GSM Poly Cotton- 4 pass, Different sizes with eyelets on corners
- **1.6 Promotional Canopies:** (foldable) -6' X 6' X 7 '-powder coated metal pipe heavy duty- water proof-tetron fabric Printed with BSNL Logo/Creatives
- **1.7 Promotional Caps for retailers**: Universal size, Baseball type Cap printed with BSNL Logo(As per the Colour and Pattern Supplied by BSNL)
- 1.8 Retailer poster: A4 size, Multi colour GSM 180 sheet

2. PRINTING

- **2.1** Multicolor offset printing shall be used.
- **2.1** The printing shall be in any of the Indian Language (s) and/or English.
- **2.3** The printing shall be in multi-Color (atleast4).
- **2.4** The printing shall be legible and shall be easily readable.
- 3. SECURITY
 Not applicable
 PACKING

As prescribed in PO.

SECTION - III PART - C

Schedule of Requirement (SoR)

S N o	ltems description	Material Specifications	ltem wise	Estimated quantity In No's
1	Tariff card	A4 Size, 180 GSM Art Paper, Multicolour, Double Side	No's	20000
2	Pamphlets (single colour)	A5 size 90 GSM Art Paper, Single Colour, single side	No's	20000
3	Danglers	Danglers: 2' x 1', 3mm corrugated sun pack boards with two eyelets –Double side multicolour printing and supply	No's	1000
4	Marketing Umbrellas	Promotional Garden Umbrella with Stand, Thick Waterproof Fabric 8 Ft height and 34 inch diameter, Printed with BSNL Logo/Creatives	No's	200
5	Flex/Cloth Banners (mentioning services)	Designing printing and Supply of Flex/Cloth banners: 180 GSM Poly Cotton- 4 pass, Different sizes with eyelets on corners	SQ.FT	5000
6	Promotional Canopies	(foldable) -6' X 6' X 7 '-powder coated metal pipe heavy duty- water proof-tetron fabric Printed with BSNL Logo/Creatives	No's	65
7	Promotion al Caps for retailers	Universal size, Baseball type Cap printed with BSNL Logo(As per the Colour and Pattern Supplied by BSNL)	No's	1000
8	Retailer poster	A4 size, Multi colour GSM 180 sheet	No's	20000

- 1. Schedule of Requirement
- a. The Selected bidder has to Design, Print, Supply and Install Marketing Materials for Display with BSNL Ads as per the requirement.
- b. It will be the duty of the selected bidder/s to make arrangements to pack and transport the printed marketing material to any District Headquarter within Andhra Pradesh circle, as per the purchase orders issued by Marketing Section, BSNL, Andhra Pradesh circle.
- c. The purchaser (CGMT, BSNL, Andhra Pradesh circle) reserves the right to place the purchase orders for the quantity as decided by CGMT, BSNL, Andhra Pradesh circle, during the period of contract.

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2. Specifications: The above table with the list of all the required Items along with their quantity and estimated price

NOTE:

- Period of contract: Twenty Four months from the date of agreement, or completion of work put to tender whichever is earlier. However BSNL reserves the right to extend the tender for a further period up to One Year duration.
- Bid Validity Period The bid will remain valid for 150 days from the tender opening date

The P.Os shall be issued on piece meal basis as per requirement of BSNL during the period of contract and quantity of each item in each P.O. shall be given as per the requirement as on then basis

Bidding & Evaluation: Bidder has to bid for all items. Evaluation will be done on TOTAL Value/ Cost.

SECTION-IV PART-A

GENERAL INSTRUCTIONS TO BIDDERS

A. Introduction

1. DEFINITIONS

- (a) "The Purchaser" means the Asst. General Manager (Tenders), % CGMT, BSNL, AP Circle, Vijayawada acting on behalf of Bharat Sanchar Nigam Limited (BSNL).
- (b) "The Bidder" means the Individual or Firm who participates in this tender and submits its bid.
- (c) "The Supplier" means the Individual or Firm supplying the goods under the contract.
- **(d)** "The Goods" means all the equipment, machinery, and / or other materials which the Supplier is required to supply to the Purchaser under the contract.
- **(e)** "The Advance Purchase Order" means the intention of Purchaser to place the Purchase Order onthe Bidder.
- **(f)** "The Purchase Order" means the order placed by the Purchaser on the Supplier, Signed by the Purchaser including all attachments and appendices there to and all documents incorporated by reference therein. The Purchase Order shall be deemed as "Contract" appearing in the document.
- **(g)** "The Contract Price" means the price payable to the Supplier under the Purchase order for the full and proper performance of its contractual obligations.
- **(h)** "Validation" is a process of testing the equipment as per the specifications including requirements for use in BSNL network. Validation is carried out in simulated field environment and includes stability, reliability and environmental tests,
- (i) "Telecom service Provider" means any Telecom Operator in India, who is licensed by the Dept. of Telecom. (DOT), Govt of India to provide telecom services to the general public or to the other DOTlicensed Telecom Operator. "Telecom service Provider" also refers to any Telecom Operator in other countries providing Telecom Services to the general public of that country or to other Telecom Operators of the same country.

2. ELIGIBLE BIDDERS

The Eligible Bidders should be Indian firms and Companies registered to manufacture the tendered item in India, having obtained clearance from Reserve Bank of India where ever applicable(In case of foreign collaboration). The Bidders shall submit the following documents online in the bid as proof of their prime eligibility

- (i) Certificate of experience for successfully carried out similar supplies for a minimum of 2 years for the area of printing & supply in reputed organizations. The tenderer has to produce necessary documentary proofs in support of their claims regarding the experience. Certificate of experience is to be in the form of completion certificate issued by such organizations.
- (ii) The tenderer should have minimum turnover of Rs 25 Lakhs per year from printing. Copies of certified financial statements by an auditor Ex: P&L Account for the last two years shall be enclosed by the tenderer towards the proof of turnover.
- (iii) Bid Security in the form of Bank Guarantee or in the form of Crossed Demand Draft on any Nationalized / Scheduled Bank payable in Vijayawada in favour of The Accounts officer (Cash), O/oCGMT, BSNL Bhavan, Vijayawada-520004.
- (iv) The bidders should quote rates individually. If a group of bidders quote the same rate, or near the same rate, it will be taken that the bidders have formed a cartel. In normal cases, the offers from such bidders in cartel will be ignored.

3. COST OF BIDDING

The Bidder shall bear all costs associated with the preparation and submission of the bid. The Purchaser, will in no case, be responsible or liable for these costs, regardless of the conduct or outcome of the bidding process.

B. BID DOCUMENTS

4. REQUIRED DOCUMENTS

- **4.1** The Goods required to be supplied, bidding procedures and contract terms are prescribed in the Bid Documents. The Bid Documents include:
- (a) Notice Inviting Tender
- (b) Instructions to Bidders
- (c) General (Commercial) Conditions of the Contract
- (d) Special Conditions of the Contract, if any
- (e) Schedule of Requirements
- (f) Technical Specifications
- (g) Bid Form, Statement of Production capacity & Price Schedule
- (h) Bid Security Form
- (i) Performance Security Bond Form
- (j) Letter of authorization to attend the bid opening.
- **4.2** The Bidder is expected to examine all instructions, forms, terms and specifications in the Bid Documents. Failure to furnish all information required as per the Bid Documents or submission of the bids not substantially responsive to the Bid Documents in every respect will be at the bidder's risk and may result in rejection of the bid. The bids needs to be submitted online on portal https://etenders.gov.in only.

5 CLARIFICATION OF BID DOCUMENTS

- **5.1** A prospective Bidder, requiring any clarification on the Bid Documents shall notify the Purchaserin writing at the Purchaser's mailing address indicated in the invitation of bid. The Purchaser shall respond to any request for the clarification of the Bid Documents, which it receives not later than 7days prior to the date of opening of Tenders. Copies of the query (without identifying the source) and clarifications by the Purchaser shall be kept in https://etenders.gov.in. No personal intimation will be given to any prospective bidder and all those prospective bidders are supposed tocheck the said website from time to time for any clarifications, till the bid opening. The Purchaser is not responsible for non-receipt of information posted in the site.
- **5.2** Any clarification issued by BSNL in response to query raised by prospective bidders shall form an integral part of bid documents and it may amount to a corrigendum of relevant clauses of the bid documents.

6. AMENDMENT OF BID DOCUMENTS

- **6.1** At any time, prior to the date for submission of bids, the Purchaser may, for any reason, whetherat its own initiative or in response to a clarification requested by a prospective Bidder, modify the Bid Documents by corrigendum.
- **6.2** The amendments shall be notified by posting in the website https://etenders.gov.in and these amendments will be binding on them.
- **6.3** In order to afford prospective bidders a reasonable time to take the amendment into account in preparing their bids, the Purchaser may at its discretion, extend the deadline for the submission of bids suitably.

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C. PREPARATION OF BIDS

7. DOCUMENTS COMPRISING THE BID.

The bid prepared by the bidders shall comprise the following components.

- **a.** Documentary evidence established in accordance with the Clause 2 & 10 that the bidder is eligible to bid and is qualified to perform the contract if the bid is accepted.
- **b.** Bid security furnished in accordance with Clause 12.
- c. A Clause by Clause compliance as per Clause 11.2 (b)
- **d.** A Bid form completed in accordance with Clause 8
- e. Price schedule completed in accordance with Clause 9
- **8.** Certificate of experience for successfully carried out similar supplies in reputed organization. Certificate of experience is to be in the form of completion certificate issued by such organizations. **BID FORM**

The Bidder shall complete the Bid form and the appropriate price schedule furnished in the Bid Documents, indicating the goods to be supplied, a brief description of the goods, quantity and pricesas per Section IX Part A

9. BID PRICES

- **9.1** The bidder shall give the total composite price including GST. The basic unit price and GST needto be individually indicated against the goods it proposes to supply under the contract as per the price schedule given in Section IX Part B. The offer shall be in Indian Rupees only. No foreign exchange will be made available by the purchaser.
- **9.2** Prices indicated in the price Schedule shall be entered in the following manner:
- (i) The basic Unit Price of the goods and GST shall be quoted separately.
- **9.3** The price quoted by the bidder shall remain fixed during the entire period of contract and shall not be subject to variation on any account. A bid submitted with an adjustable price quotation will be treated as non-responsive and rejected.
- **9.4** The Prices quoted by the bidder shall be in sufficient detail to enable the Purchaser to arrive at the price of material offered.
- **9.5** "DISCOUNT, if any offered by the bidders shall not be considered unless specifically indicated in the price schedule. Bidders desiring to offer discount shall therefore modify their offers suitably while quoting and shall quote clearly net price taking all such factors like Discount, free supply etc. into account".
- **9.6** The price approved by BSNL, AP Circle office, Vijayawada for procurement will be including GSTas mentioned in Para 9.1 subject to other terms and conditions as stipulated in clause 22.2 of Section IV Part A and clause 11 of Section V Part A of the Bid document.

10. DOCUMENTS ESTABLISHING BIDDER'S ELIGIBILITY AND QUALIFICATION

The Bidder shall furnish the following documents as part of the bid documents in the "Technical Bid" establishing the bidder's eligibility.

- (i) Certificate of incorporation, if applicable.
- (ii) Article of Memorandum of Association or partnership deed or proprietorship deed, as the case may be.
- (iii) Registration certificate from State Director of Industries or from Secretariat for Industrial Approval (SIA), Ministry of Industries, Government of India, or from State Government
- (iv) Approval from Reserve Bank of India / (SIA) in case of foreign collaboration, if applicable.
- (v) Valid MSE (Medium Scale Enterprise) Certificate, If applicable, In case the ownership of such MSE

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Entrepreneur happens to be SC/ST Category, proof in this regard also need to be submitted.

- (vi) The bidder shall furnish audited annual report and/or a certificate from its bankers to assess its solvency/financial capability
- (vii) Clause by Clause compliance of all sections of the tender document (as per the proforma at PART-D of Section VII) and No deviation Certificate.
- (viii) Original Power of attorney, duly notarized, authorizing the signatory to sign the Tender document, etc. in the case of Limited companies and Partnership firms and shall be specific to this tender As per Clause 14.3
- (ix) Downloaded bid document shall be duly signed by the authorized signatory in all the pages for having read, understood and complying with all the terms and conditions of the Tender document.
- (x) Non-black listing certificate in the proforma as per Section VI Part C, In case the supplier gets black listed during the tenure of BSNL Contract, the adequate indemnity clause should be inserted to ensure that no loss of input tax credit is borne by BSNL due to a default of supplies.
- (xi) No relative working certificate as per Section VI Part B
- (xii) Attested copy of PAN card.
- (xiii) GST registration certificate.
- (xiv) Signed bid form
- (xv) List of all Directors including their name(s), Director Identification Number (DIN) and address (es) along with contact Telephone numbers of Office and Residence.

11. DOCUMENTS ESTABLISHING GOOD'S CONFORMITY TO BID DOCUMENTS

- **11.1** Pursuant to Clause 7, the Bidder shall furnish, as part of his bid, documents establishing the conformity of his bid to the Bid Documents of all goods and services which he proposes to supply under the contract.
- **11.2** The documentary evidences of the 'goods and services' conformity to the Bid Documents maybe in the form of literature, drawings, data etc. and shall furnish.
- (a) A detailed description of the goods with essential technical and performance characteristics.
- **(b)** A Clause-by-Clause compliance on the Purchaser's Technical Specifications and commercial Conditions demonstrating substantial responsiveness to the Technical Specification and Commercial conditions. In case of deviations, a statement of the deviations and exception to the provision of the technical specifications and commercial conditions shall be given by the bidder. A bid without clause-by-clause compliance of Technical Specification (Section III Part B), Commercial conditions (Section V Part A) and Special Instructions (Section IV Part B) shall not be considered.
- **11.3** For purpose of compliance to be furnished pursuant to Clause 11.2(b) above, the Bidder shall note that the standards for the workmanship, material and equipment and reference to the brand names or catalogue number, designated by the Purchaser in its Technical Specifications are intended to be descriptive only and not restrictive.

12. BID SECURITY

- **12.1** Pursuant to Clause 7 the bidder shall furnish, as part of his bid, a bid security for an amount of Rs.31,400 /- (Rupees Thirty One Thousand Four hundred Only)
- **12.2** The bid security is required to protect the Purchaser against the risk of bidder's conduct, whichwould warrant the forfeiture of bid security pursuant to para 12.7.
- **12.3** The bid security shall be in the form of a Bank Guarantee issued by a Nationalized/scheduled bank in favour of the Purchaser, **valid for 180 days** from the date of tender opening or it shall be inthe form of a crossed Demand draft issued by a Nationalized/scheduled bank payable at Vijayawadain favour of AO (Cash), O/o CGMT, BSNL Bhavan, Vijayawada.
- **12.4** A bid not secured in accordance with para 12.1 & 12.3 shall be rejected by the purchaser as Non-responsive at the bid opening stage and returned to the bidder unopened.

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- **12.5** The bid security of the unsuccessful bidder will be discharged/returned as promptly as possibleafter the expiry of the period of bid validity prescribed by the Purchaser, pursuant to Clause 13.
- **12.6** The successful bidder's bid security will be discharged upon the bidder's acceptance of the advance purchase order satisfactorily in accordance with Clause 27 and furnishing the performancesecurity.
- **12.7** The bid security may be forfeited:
- (a) If a bidder withdraws his bid during the period of bid validity specified by the bidder in the bidform OR
- **(b)** In case of successful bidder, if the bidder fails:
- i) To sign the contract in accordance with clause 28 or
- ii) To furnish performance security in accordance with clause 27.
- (c) In both the above cases, i.e. 12.7 (a) & (b), the bidder will not be eligible to participate in the tender for the same item for one year from the date of issue of APO. The bidder will not approach the court against the decision of BSNL in this regard.

13. PERIOD OF VALIDITY OF BIDS:

- **13.1** Bid shall remain valid for period specified in clause 2 of Tender Information. A bid valid for a shorter period shall be rejected by the purchaser being non-responsive.
- **13.2** In exceptional circumstances, the Purchaser may request the bidder's consent for an extension to the period of bid validity. The request and the responses thereto shall be made in writing. The bidsecurity provided under Clause 12 shall also be suitably extended. The bidder may refuse the request without forfeiting his bid security. A bidder accepting the request and granting the extension will not be permitted to modify his bid.

14.0 FORMAT AND SIGNING OF BID

- **14.1** The bidder shall submit his bid, online complying all eligibility conditions, other terms and conditions of tender document to be read along with the clarifications and amendments issued in this respect. All the documents must be authenticated, using Digital Signature by the authorized person. The letter of authorization shall be indicated by written power-of-attorney accompanying the bid.
- **14.2** The bid shall contain no interlineations, erasures or overwriting except as necessary to correcterrors made by the bidder in which case such corrections shall be signed by the person or persons signing the bid. All pages of the original bid, except for un-amended printed literatures, shall be digitally signed by the person or persons signing the bid.

14.3 Power of Attorney

- (a) The power of Attorney should be submitted and executed on the non-judicial stamp paper of appropriate value as prevailing in the concerned states(s) and the same be attested by a Notarypublic or registered before Sub-registrar of the state(s) concerned.
- **(b)** The power of Attorney be executed by a person who has been authorized by the Board of Directors of the bidder in this regard, on behalf of the Company/ institution/ Body corporate.
- (c) In case of the bidder being a firm, the said Power of Attorney should be executed by all the Partner in favour of the said Attorney.
- (d) Attestation of the specimen signatures of such authorized signatory of the bid by the Company's/firm's bankers shall be furnished. Name, designation, Phone number, mobile number, email address and postal address of the authorized signatory shall be provided.

15.0 Online Submission of Bids

The bid should be submitted online along with tender document. In online Tendering system there is Single Stage Bid submission & one stage opening using one electronic Envelopes. The Techno- Commercial and the financial bids needs to be submitted simultaneously. All the relevant documents need to be uploaded online and the financial bid to be filled in online as per the online form /Template available.

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16.0 SUBMISSION OF BIDS

- **16.1** Bids must be submitted online by the bidders as per the Key Dates as indicated in clause 6 of section 1 DNIT.
- **16.2** The Purchaser at his discretion may extend the deadline for submission of bids by amending the online Schedule in accordance with clause 6, in which case all rights and obligations of the purchaser and bidders previously subject to the deadline will thereafter be subjected to the extended deadline.
- **16.3** The bidder shall submit its bid offers online. He may include alternate offer, if permissible as per the bid online only as per the online format available. However, not more than one independent and complete offer shall be permitted from the bidder.

17.0 LATE BIDS

17.1 No bid shall be accepted online by E-Tender Portal bidding process after the specified deadline for submission of bids prescribed by the purchaser.

18 MODIFICATION AND WITHDRAWAL OF BIDS

- **18.1** The bidder may modify, revise his bid online after submission prior to deadline prescribed for submission of bid i.e. as per the Key Dates.
- **18.2** In case of withdrawal of Bids, the bidder need not complete the stage of Submit Bid Hash andcan put an email to the official mentioning the reason for the same.
- **18.3** The bidder's modification, revision or withdrawal shall have to be online and digitallyauthenticated.
- 18.4 No bid shall be modified subsequent to the deadline for submission of bids.

19.0 OPENING OF BIDS BY PURCHASER

- **19.1** The purchaser shall open bids online in the presence of the authorized representatives of bidders on line who chose to attend, at the date & time specified in clause 7 of DNIT on due date. The bidder's representatives, who are present, shall sign in an attendance register. Authority letter to this effect shall be submitted by the authorized representatives of bidders before they are allowed to participate in bid opening (A Format is given in Section-VII Part C).
- **19.2** A maximum of two representatives of any bidder shall be authorized and permitted to attend the bid opening.
- 19.3 Name of envelopes to be opened & information to be read out by Bid Opening Committee
- (i) In Single stage bidding & one envelopes system; the bids will be opened in one stage i.e. the techno commercial bid shall be opened along with financial bid on the date of tender opening givenin NIT. Thereafter the TOC will evaluate Techno-commercial bids & the report of TOC will be approved by competent authority.
- (ii) The following information should be read out at the time of Techno-commercial bid opening:-
- a) Name of the Bidder
- **b)** Name of the item
- c) EMD amount & validity and acceptability
- **d)** Information in respect of eligibility of the bidder.
- (iii) Details of bid modification/ withdrawal, if applicable.
- (iv) The following information should be read out at the time of Financial bid opening:-
- a) Name of the Bidder
- **b)** Name of the item
- c) Quantities/prices quoted in the bid

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- d) Discount, if offered
- e) GST
- **19.4** The date fixed for opening of bids, if subsequently declared as holiday by the BSNL, the reviseddate of schedule will be notified. However, in absence of such notification, the bids will be opened on next working day, time and venue remaining unaltered.

20. CLARIFICATION OF BIDS

To assist in the examination, evaluation and comparison of bids, the Purchaser may, at its discretionask the Bidder for the clarification of its bid. The request for clarification and the response shall be in writing. However, no post bid clarification at the initiative of the Bidder, shall be entertained.

21. PRELIMINARY EVALUATION

The bid evaluation shall be in single stages.

- **21.1** Purchaser shall evaluate the bids to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed and whether the bids are generally in order.
- **21.2** a) The bid evaluation shall be in single stage. The technical bid will be opened on the due datefor those bidders who fulfil the primary eligibility conditions as per clause 2.1 of Section IV Part A.
- **b)** The technical bids shall be evaluated initially. The price bid of the technically accepted bids shall be opened subsequently on a day fixed by the purchaser and evaluated separately. The date of theopening of the price bid shall be communicated to the technically and commercially acceptable bidders individually.
- **21.3** Arithmetical errors shall be rectified on the following basis. If there is any discrepancy betweenthe unit price and total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected by the Purchaser. If there is a discrepancy between words and figures, the amount in words shall prevail. If the Supplier does not accept the correction of the errors, his bid shall be rejected.
- **21.4** Prior to the detailed evaluation, pursuant to Clause 22, the Purchaser will determine the Substantial responsiveness of each bid to the Bid Documents. For purposes of these Clauses, a substantially responsive bid is one which confirms, to all the terms and conditions of the Bid Documents without material deviations. The Purchaser's determination of bid's responsiveness is tobe based on the contents of the bid itself without recourse to extrinsic evidence.
- **21.5** A bid, determined as substantially non-responsive will be rejected by the Purchaser and shall not subsequent to the bid opening be made responsive by the Bidder by correction of the non- conformity.
- **21.6** The Purchaser may waive any minor infirmity or non-conformity or irregularity in a bid which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any bidder.

22. EVALUATION AND COMPARISON OF SUBSTANTIALLY RESPONSIVE BIDS

- **22.1** The Purchaser shall evaluate in detail and compare the bids previously determined to be responsive pursuant to clause 21.
- **22.2** (a) The evaluation and comparison of responsive bids shall be done on the basis of Net composite price of the goods offered on total cost evaluation method.

CONSIGNEE: Will be given along with PO.

23. CONTACTING THE PURCHASER

23.1 Subject to Clause 20, no Bidder shall try to influence the Purchaser on any matter relating to its bid, from the time of the bid opening till the time the contract is awarded.

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23.2 Any effort by a Bidder to influence the Purchaser in the Purchaser's bid evaluation, bid comparison or contract award decision shall result in the rejection of the bid.

F. AWARD OF CONTRACT

24. PLACEMENT OF ORDER:

The Purchaser shall consider placement of orders for commercial supplies only on those eligible Bidders whose offers have been found technically, commercially and financially acceptable and whose goods have been validated by the Purchaser. The Purchaser reserves the right to counter offer the Price (s) against Price(s) quoted by any bidder. Multiple PO's will be placed during the contract period.

25. PURCHASER'S RIGHT TO VARY QUANTITIES

- (a) The purchaser will have the right to increase or decrease up to 25% of the quantity of goods and services specified in the schedule of requirement without any change in the unit price or other terms and conditions at the time of award of the contract.
- **(b)** In Exceptional situation where the requirement is of an emergent nature and it is necessary to ensure continue supplies from the existing vendors, the purchaser reserves the right to place repeatorder up to 50% of the quantities of goods and services contained in the running tender / contract within a period of twelve(12) months from the earliest date of acceptance of APO at the same rateor a rate negotiated (downwardly) with the existing vendors considering the reasonability of rates based on prevailing marketing conditions and the impact of reduction in duties and taxes etc.
- **(c)** The Purchaser has the right to increase 50% quantities and extension time period of the APO forfurther six months.

26. PURCHASER'S RIGHT TO ACCEPT ANY BID AND TO REJECT ANY OR ALL BIDS

The Purchaser reserves the right to accept or reject any bid, and to annul the bidding process and reject all bids, at any time prior to award of contract without assigning any reason whatsoever and without thereby incurring any liability to the affected Bidder or Bidders on the grounds for the Purchaser's action.

27. ISSUE OF ADVANCE PURCHASE ORDER

- **27.1** The issue of an Advance Purchase Order shall constitute the intention of the purchaser to enterinto the contract with the Bidder.
- **27.2** The bidder shall within 14 days of issue of APO, give his acceptance along with performance Security in conformity with Section VII Part B provided with the Bid document.

28. SIGNING OF CONTRACT

- **28.1** The issue of Purchase Order shall constitute the award of contract on the firm. POs will be issued as and when marketing items under BTL activities are required.
- **28.2** Upon the successful Bidder furnishing the performance security pursuant to Clause 27, the Purchaser shall discharge the bid security pursuant to Clause 12.

29. ANNULMENT OF AWARD

Failure of the successful Bidder to comply with the requirement of Clause 28 shall constitute sufficient ground for the annulment of the award and forfeiture of the bid security in which event the Purchaser may make the award to any other Bidder at the discretion of the Purchaser or call fornew bids.

30. QUALITY ASSURANCE REQUIREMENTS

The supplier shall ensure that the make/models offered should meet the technical specification asked in the bid document. The supply should be QA tested by BSNL before delivery as per the technical specification.

31. REJECTION OF BIDS

While all other conditions specified in the Bid Documents are critical and are to be complied, special attention of Bidder is invited to the following Clauses of the Bid Documents. Non-compliance of anyone of which will result in disgualification of the Bid.

- (i) Clauses 12.1, 12.3 & 13.1 of Section IV The bids will be rejected at the opening stage if bid security is not submitted as per Clauses 12.1 & 12.3 & bid validity is less than the period prescribed in Clause 13.1 mentioned above.
- (ii) Clause 2 & 10 of Section IV If the eligibility condition as per Clause 2 of Section IV is not met with and/or documents prescribed to establish the eligibility as per Clause 10 of Section IV are not enclosed, the bids will be rejected without further evaluation.
- (iii) Clause 11.2(c) of Section IV: If clause by clause compliance and deviation statements asprescribed are not given, the bid will be rejected at the stage of Primary Evaluation. In case of no deviations, a statement to that effect must be given.
- (iv) While giving compliance to Section V Part A Commercial conditions & Section IV Part B Special instructions to Bidders & Section III Part B Technical Specifications: Compliance if given using ambiguous words like "Noted"; "Understood", "Noted & Understood" shall not be accepted as complied. Mere "complied" will also be not sufficient, reference to the enclosed documents showing compliance's must be given.
- (v) Section IX: Price Schedule: Prices are not filled in as prescribed in price schedule.
- (vii) Section IV Part A Clause 9.5 on discount. "Discount, if any, offered by the bidder shall not be considered unless specifically indicated in the price schedule. Bidders desiring to offer discount shall therefore modify their offer suitably while quoting and shall quote clearly net price taking all such factors like Discount, free supply etc. into account".
- (viii) Before outright rejection of the bid by Bid Opening Team for non-compliance of any of the provisions mentioned in Clause 31(i), 31(ii) of Section IV-A and Clause 2 (I) of section IV-B though, the bidder company is given opportunity to explain their position, however if the person representing the company is not satisfied with the decision of the bid opening team, he /they can submit the representation to bid opening team immediately but in no case after closing of the tender process with full justification quoting specifically the violation of tender conditions if any. Bid opening team will not return the bids submitted by the bidders on the date of tender opening even if it is liable for rejection and will preserve the bids in sealed cover as submitted by taking signatures of some of the desires representatives of the participating bidder/ companies present on the occasion.
- (ix) The in charge of the bid opening team will mention the number of bids with name of company found unsuitable for further procession on the date of tender opening and number of representations received in bid opening minutes and if the bid opening team is satisfied with the arguments of the bidder/company mentioned in their representation and feel that there is a prima-facie fact for consideration, the in charge of the bid opening team will submit the case for review tocompetent authority as early as possible preferably on the next working day and decision to this effect should be communicated to the bidder company within a week positively. Bids found liable for rejection and kept preserved on the date of tender opening will be returned to the bidders afterissue of PO against the instant tender. If the reviewing officer finds it fit to open the bid of the petitioner, this should be done by three (working) days' notice to all the participating bidders to give opportunity to desirous the participants to be present on the occasion.

32. PURCHASER'S RIGHT TO DISQUALIFY

Purchaser reserves the right to disqualify the supplier for a suitable period who habitually failed to supply the material in time. Further, the suppliers whose material does not perform satisfactory in the field in accordance with the specifications may also be disqualified for a suitable period as decided by the purchaser. Any other default whose complete list is enclosed in Appendix-1. Purchaser will take action as specified in Appendix-1 of this section.

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33. PURCHASER'S RIGHT TO BAN BUSINESS DEALINGS

Purchaser reserves the right to bar the bidder from participating in future tenders/EOIs/ RFPs of BSNL for a period of two years in case he fails to honour its bid without sufficient grounds

34. VERIFICATION OF DOCUMENTS AND CERTIFICATES

The bidder will verify the genuineness and correctness of all documents and certificates, including Experience/performance certificates, issued either by the bidder or any other firm / associate before submitting them in the bid. The onus of proving genuineness of the submitted documents wouldrest with the bidder. As per requirement of the tender's conditions, if any document / paper /certificate submitted by the participant bidder is found to be false / fabricated / tempered /manipulated at any stage during bid evaluation or award of contract, then the bid security (EMD) of the bidder would be forfeited and the bidder would be disqualified from the tender. Action would also be taken for banning of business dealing with the defaulting firm. In case contract has already awarded to the bidder, then PBG would be forfeited and the contract would be rescind / annulled BSNL would be at liberty to procure the ordered goods and services from any other source at the risk and cost of the defaulting bidder. Action would also be taken for banning business dealing with the defaulting firm.

Appendix-1 to Section 4 Part A of Chapter – 4 Referred at Clause 32

Sl.No	Defaults of the bidder/Vendor	Action to be taken
Α	В	С
1(a)	Submitting fake / forged Bank Instruments with the bid to meet terms & condition of tender in respect of tender fee and/ or EMD; Certificate for claiming exemption in respect of tender fee and/ or EMD; Detection of default at any stage from receipt of bids till award of APO/ issue of PO/WO.	Submitting fake / forged Bank Instruments with the bid to meet terms & condition of tender in respect of tender fee and/ or EMD; Certificate for claiming exemption in respect of tender fee and/ or EMD; Detection of default at any stage from receipt of bids till award of APO/ issue of PO/WO.
		formance guarantee if all right will not be
	Note 2:- Payment for already received s per terms & conditions of PO/ WO.	supplies/ completed work shall be made as
1(b)	Submitting fake / forged documents towards meeting eligibility criteria such as experience capability, supply proof, registration with Sales Tax, Income Tax departments etc., and as supporting documents towards other terms & conditions with the bid to meet terms & condition of tender:	
	(i) If detection of default is prior to award of APO.	 i) Rejection of Bid & ii) Forfeiture of EMD. iii) Banning of business for upto three years which implies Barring further dealing with the vendor for

	procurement of Good & Corpless
(ii) If detection of default after issue of APO but before receipt of PG/ SD (DD, BG etc.)	procurement of Good & Services including participation in future tenders invited by BSNL for upto three years from date of issue of banning order. i) Cancellation of APO. ii) Rejection of Bid & iii) Forfeiture of EMD. iv) Banning of business for upto three years which implies Barring further dealing with the vendor for procurement of Good & Services including participation in future tenders invited by BSNL for upto three years from date of issue of banning order.
(iii) If detection of default after receipt of PG/ SD (DD, BG etc.).	i) Cancellation of APO ii) Rejection of Bid & Forfeiture of PG/SD.However on realization of PG/SD amount, EMD, if not already released shall be returned.Banning of business for upto three years which implies Barring further dealing with the vendor for procurement of Good & Services including participation in future tenders invited by BSNL for upto three years from date of issue of banning order.
(iv) If detection of default after issue of PO/ WO	Termination/ Short Closure of PO/WO and Cancellation of APO Rejection of Bid & iii) Forfeiture of PG/ SD. However on realization of PG/ SD amount, EMD, if not released shall be returned. iv) Banning of business for upto three years which implies Barring further dealing with the vendor for procurement of Good & Services including participation in future tenders invited by BSNL for upto three years from date of issue of banning order
Note 3:- However, settle bills for the mate	rial received in correct quantity and quality
if pending items do not affect working or	
1	ccepted except that required to make the
already supplied items works.	

Sl.No	Defaults of the bidder/Vendor	Action to be taken
Α	В	С
	If vendor or his representative uses	

2	violent/ coercive means viz. Physical /Verbal means to threatens BSNL Executive / employees and/ or obstruct him from functioning in discharge of his duties & responsibilities for the following: Obstructing functioning of tender	
	opening executives of BSNL in receipt/ opening of tender bids from prospective Bidders, suppliers/ Contractors. Obstructing/ Threatening other prospective bidders i.e. suppliers/ Contractors from entering the tender venue and/or submitting their tender bid freely.	Banning of business for 3 years which implies Barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order.
3	Non-receipt of acceptance of APO/ AWO and SD/ PG by L-1 bidder within time period specified in APO/ AWO.	Forfeiture of EMD.
4.1	Failure to supply and/ or Commission the equipment and /or execution of the work at all even in extended delivery schedules, if granted against PO/ WO.	Termination of PO/ WO. Under take purchase/ work at the risk & cost of defaulting vendor. Recover the excess charges if incurred from the PG/ SD and outstanding bills of the defaulting Vendor.
4.2	Failure to supply and/ or Commission the equipment and /or execution of the Work in full even in extended delivery schedules, if granted against PO/ WO.	Short Closure of PO/WO to the quantity already received by and/ or commissioned in BSNL and/ or in pipeline provided the same is usable and/or the Vendor promises to make it usable. Under take purchase/ work for balance quantity at the risk & cost of defaulting vendor. iii) Recover the excess charges if incurred from the PG/SD and outstanding bills of the defaulting Vendor.
5.1	The supplied equipment does not perform satisfactory in the field in accordance with the specifications mentioned in the PO/WO/Contract.	i) If the material is not at all acceptable, then return the non-acceptable material (or its part) & recover its cost, if paid, from the o/s bills/ PG/ SD. OR ii) If the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price

		for degraded equipment (Financial penalty = Price — Price determined for degraded equipment) himself and/ or through a committee. Undertake recovery of financial penalty from outstanding dues of vendor including PG/SD.
5.2	Major quality problems (as established by a joint team / committee of User unit(s) and QA Circle) / performance problems and non-rectification of defects (based on reports of field units and QA circle).	If the material is not at all acceptable, then return the non-acceptable material (or its part) & recover its cost, if paid, from the o/s bills/ PG/ SD; OR ii) If the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price — price determined for degraded equipment) himself and/ or through a committee. Undertake recovery of financial penalty from outstanding dues of vendor including PG/ SD; and iii)Withdrawal of TSEC/ IA issued by QA Circle.
6	Submission of claims to BSNL against a contract a) For amount already paid by BSNL. b) For Quantity in excess of that supplied by Vendor to BSNL. c) For unit rate and/ or amount higher than that approved by BSNL for that purchase.	Recovery of over payment from the outstanding dues of Vendor including EMD/ PG & SD etc. and by invoking 'Set off' clause 21 of Section 5 Part A or by any other legal tenable manner. Banning of Business for 3 years from date of issue of banning order or till the date of recovery of over payment in full, whichever is later.
	Executive/employees.	spective of the fact that payment is disbursed

S	Defaults of the bidder/Vendor	Action t be taken
N		
A	В	С

7	Network Security/ Safety/ Privacy:- If the vendor tampers with the hardware, software/ firmware or in any other way that Adversely affects the normal working of BSNL equipment(s) and/ or any other TSP through BSNL. Disrupts/ Sabotages functioning of the BSNL network equipment's such as exchanges, BTS, BSC/ MSC, Control equipment including IN etc., transmission equipment's but not limited to these elements and/ or any other TSP through BSNL. c) Tampers with the billing related data/ invoicing/ account of the Customer/ User(s) of BSNL and/ or any other TSP(s).d) Hacks the account of BSNL Customer for unauthorized use i.e. to threaten others/ spread improper news etc. e) undertakes any action that affects/ endangers the security of India	Termination of PO/ WO.Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order. Recovery of any loss incurred on this account from the Vendor from its PG/SD/O/s bills etc. Legal action will be initiated by BSNL against the Vendor if required.
8	If the vendor is declared bankrupt or insolvent or its financial position has become unsound and in case of a limited company, if it is wound up or it is liquidated.	Termination/ Short Closure of the PO/WO. Settle bills for the quantity received in correct quantity and quality if pending items do not affect working or use of supplied items. iii) No further supplies are to be accepted except that required to make the already supplied items work. iv) In case of turnkey projects, If the material is commissioned and is usable without any degradation of performance, then settle bills for the acceptable equipment/ material (or its part). v) In case of turnkey projects, if the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price — price determined for degraded equipment) himself and/ or through a committee. Undertake recovery of financial penalty from outstanding dues of vendor including PG/SD.
9		Termination/ Short Closure of the PO/WO. Settle bills for the material received in

	In the event of the vendor, its proprietor, Director(s), partner(s) is / are convicted by a Court of Law following prosecution for offences involving moral turpitude in relation to the business dealings.	correct quantity and quality if pending items do not affect working or use of supplied items. iii) No further supplies are to be accepted except that required to make the already supplied items work. iv) In case of turnkey projects, If the material is commissioned and is usable without any degradation of performance, then settle bills for the acceptable equipment/ material (or its part).v)In case of turnkey projects, If the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price — price determined for degraded equipment) himself and/ or through a committee. Undertake recovery of financial penalty from outstanding dues of vendor including PG/SD
SI. N o	Defaults of the bidder/Vendor	Action to be taken
Α	В	С
iv)	If the vendor does not return/ refuses to return BSNL's dues:	i)Take action to appoint Arbitrator to adjudicate the dispute.
10	a) Inspite of order of Arbitrator.	Termination of contract, if any. Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL from date of issue of banning order or till the date by which vendor clears the BSNL's dues, whichever is later. Take legal recourse i.e. filing recovery suite in appropriate court
	b) Inspite of Court Orders.	Termination of contract, if any. Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL from

		date of issue of banning order or till	
		the date by which vendor clears the	
		BSNL's dues, whichever is later.	
11	If the Central Bureau of Investigation/ Independent External Monitor (IEM) / Income Tax/ Goods and Service Tax/ Excise / Custom Departments recommends such a course	Take Action as per the directions of CBI or concerned department.	
12	The following cases may also be considered for Banning of business: If there is strong justification for believing that the proprietor, manager, MD, Director, partner, employee or representative of the vendor/ supplier has been guilty of malpractices such as bribery, corruption, fraud, substitution of tenders, interpolation, misrepresentation with respect to the contract in question. If the vendor/ supplier fails to execute a contract or fails to execute it satisfactorily beyond the provisions of Para 4.1 & 4.2. If the vendor/ supplier fails to submit required documents/ information, where required. Any other ground which in the opinion of BSNL is just and proper to order for banning of business dealing with a vendor/ supplier.	i)Banning of business for 3 years which implies Barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order.	
	Note 7: The above penalties will be imposed provided it does not clash with the provision of		
	the respective tender.		
	Note 8:-In case of clash between these guidelines & provision of invited tender, the		
	provision in the respective tender shall prevail over these guidelines.		
	Note 9: Banning of Business dealing order shall not have any effect on the existing/ongoing		
	works/ AMC / CAMC (if entered) which will continue along with settlement of Bills.		

SECTION –IV Part B SPECIAL INSTRUCTIONS TO BIDDERS

- 1. The special instructions to bidders shall supplement the "Instructions to the Bidders" as contained in Section IV-A and in case of any conflict with those in Section-4 Part A i.e. GENERAL INSTRUCTIONS TO BIDDERS (GIB), the provisions herein shall prevail.
- **2 (i)** The bank guarantee for bid security or MSE certificate for claiming exemption from submission of bank guarantee against bid security, as prescribed in Clauses 2, 12.1 & 12.3 of Section IV-A of the bid document shall be submitted along with the bids in a separate cover. The bank guarantee so submitted shall be as per the format given in section VII on prescribed judicial paper with stamps of proper value and should contain full address of the issuing branch of the bank with its telephone number and FAX number.
 - (ii) In case where the documents are not submitted in the manner prescribed under Clause 2 (i) above, commercial, Technical and financial offers SHALL NOT BE OPENED AND THE BID SHALL BE REJECTED AND RETURNED TO THE BIDDER UNOPENED.
 - 3 Not applicable, on QA
 - **4.** To avoid complaints from the BSNL, the tendering authority shall impose the following penalties for the bad quality material supplied:-
 - (i) Imposition of penalty of Rs.1,00,000/- and recovery from the vendor for any of the complaints received first time against that vendor from the field units regarding quality of the marketing itemsunder BTL activities supplied by the vendor.
 - (ii) Imposition of penalty of Rs.2,00,000/- and recovery from the vendor for any of the complaints received Second time against that vendor from the field units regarding quality of the marketingitems under BTL activities supplied by the vendor.
 - (iii) Imposition of penalty of Rs.3,00,000/- and recovery from the vendor for any of the complaints received Third time against that vendor from the field units regarding quality of the marketing items under BTL activities supplied by the vendor.
 - (iv) Encashment of Performance Bank Guarantee (PBG) submitted by the vendor and black listing of the vendor in BSNL for any of the complaints received fourth time or afterwards against that vendor from the field units regarding quality of the marketing items under BTL activities supplied by the vendor. The above penalties will be imposed against any of the vendor whose supplies are bad in quality and complaints are received from the field units. The tendering authority shall not issue anyshow cause notice to the vendor before recovery of penalty amount at any stage and hence the vendors should have quality consciousness while manufacturing and supply of the material.
 - **5** (i) The Purchaser intends to limit the number of technically and commercially responsive bidders to as per clause No 6 from the list of such bidders arranged in increasing order of their evaluated prices starting from the lowest for the purpose of ordering against this tender. The bidder with lowest evaluated price will be considered based on the number of Bidders on whom the Distributionof Quantity Order is proposed to be placed. The balance quantity will be ordered on the remaining selected bidders inversely proportional to their quoted prices. However the purchaser reserves theright for placement of order of entire quantity on the bidder with the lowest evaluated price. ii. In the event of any of the eligible bidder(s) not agreeing to supply the material or not being considered by BSNL for ordering the material, inverse ranking of the bidders below the aforesaid bidder (s) will be recast to fill up the vacated slot(s). This will be done to ensure that the number of bidders supplying the equipment remains same as earlier.
 - **6.** The number of technically and commercially responsive tenderers for the purpose of ordering against this tender is only one. DISTRIBUTION OF QUANTITY
 - **6.1** The Purchaser reserves the right to limit the number of technically and commercially responsive four

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bidders from the list of such tenderers arranged in ascending order of evaluated price starting from the lowest for the purpose of ordering against this tender. The purchaser will determine the L-1 bidder based on the lowest net cost calculated on the algebraic sum of the prices of all Items.

- **7.** Supplies made in full, as per purchase order, of all the packages during delivery period only will be deemed to have been supplied with in the scheduled delivery period.
- 8. Deleted.
- 9. Evaluation Criteria.
- **9.1** Technical evaluation will be based on the following.
- a) Documentary evidence on bidders' eligibility as per clause 2 & 10 section IV Part A.
- **b)** Bid security as per clause 12 of section IV Part A.
- c) A clause by clause compliance as per clause 11-2 (b) of section I IV Part A.
- **d)** Bid form as per clause 8 of section IV Part A. Bidder should submit the original tender scheduleduly signed on all pages.
- **e)** Experience certificate as per clause 7 of section IV Part A, in the form of completion certificate.
- **9.2** Financial bid evaluation will be based on the following.

The Bidder will be decided BASED ON LOWEST net composite price (after discount offered if any) QUOTE as "L-I". The purchaser will determine the L-1 bidder based on the lowest net cost calculated on the algebraic sum of the prices of all Items. (Total cost method, i.e, summing the rates quoted of all the SoR items.)

- **10.** Art work, subject matter may vary for each purchase order. It will be decided at the time of the placement of purchase order on interaction with Cell one Sales & Marketing unit. The art work and subject matter needs to be approved by Cell one Sales & Marketing unit before printing.
- 11. (a) Orders will be released for printing and supply as and when required.
- (c) The quantity will be informed at the time of issuing the purchase order and need not be as per the quantities mentioned in the Tender document. The quantities and specifications may vary as per the interest of the department.
- 12. Consignee particulars for shipment/delivery of the material will give along with PO.

The quantity will be mentioned in the purchase order.

- **13.** The Tender accepting authority reserves the right to split and place the orders on more than onevendor for each item based on the urgency in the interest of the department.
- **14.** Not applicable
- 15. Not applicable
- **16.** The successful tenderer shall not be allowed to sub-contract or sub-let to any outside agency. If the supplier does so and makes an attempt to do so, his contract would be summarily terminated with forfeiture of his Security deposit and Earnest Money Deposit.
- **17.** The successful tenderer will be required to show the first sample for the ordered items within two days from the date of placement of the purchase order. The approval by BSNL Mobile Sales & marketing unit is required for the artwork and subject matter for each item for each purchase orderbefore start of actual job. The tenderer must be able to supply the first lot of above items within 7working days from the date of approval of samples/placement of order. The Artwork will change inevery month.
- **18.** Design of the image and art work to be printed on the front side of the marketing items under BTL activities should be submitted within five days from the date of issue.
- **19.** Samples need to be submitted for approval before going to printing etc.

Section- IV Part C

E-tendering Instructions to Bidders

E-Tendering Instructions to Bidders General Information & Instructions to The Bidders For Online Bid Submission

(Department User may attach this Document as an Annexure in their Tender Document which provides complete Instructions for on line Bid submission for Bidders)

The bidders are required to submit soft copies of their bids electronically on the CPP Portal, using valid Digital Signature Certificates. The instructions given below are meant to assist the bidders in registering on the CPP Portal, prepare their bids in accordance with the requirements and submitting their bids online on the CPP Portal.

More information useful for submitting online bids on the CPP Portal may be obtained at: https://etenders.gov.in/eprocure/app.

REGISTRATION:

- 1) Bidders are required to enroll on the e-Procurement module of the Central Public Procurement Portal (URL: https://etenders.gov.in/eprocure/app) by clicking on the link "Online bidder Enrollment" on the CPP Portal which is free of charge.
- 2) As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their accounts.
- 3) Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the CPP Portal.
- 4) Upon enrolment, the bidders will be required to register their valid Digital Signature Certificate (Class III Certificates with signing key usage) issued by any Certifying Authority recognized by CCA India (e.g. Sify / nCode / eMudhra etc.), with their profile.
- 5) Only one valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSC's to others which may lead to misuse.
- 6) Bidder then logs in to the site through the secured log-in by entering their user ID / password and the password of the DSC / e-Token.

SEARCHING FOR TENDER DOCUMENTS:

- 1) There are various search options built in the CPP Portal, to facilitate bidders to search active tenders by several parameters. These parameters could include Tender ID, Organization Name, Location, Date, Value, etc. There is also an option of advanced search for tenders, wherein the bidders may combine a number of search parameters such as Organization Name, Form of Contract, Location, Date, Other keywords etc. to search for a tender published on the CPP Portal.
- 2) Once the bidders have selected the tenders they are interested in, they may download the required documents / tender schedules. These tenders can be moved to the respective 'My Tenders' folder. This would enable the CPP Portal to intimate the bidders through SMS / e- mail in case there is any corrigendum issued to the tender document.
- 3) The bidder should make a note of the unique Tender ID assigned to each tender, in case they want to obtain any clarification / help from the Helpdesk

PREPARATION OF BIDS:

1) Bidder should take into account any corrigendum published on the tender document before

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submitting their bids.

- 2) Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid. Please note the number of covers in which the bid documents have to be submitted, the number of documents including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.
- 3) Bidder, in advance, should get ready the bid documents to be submitted as indicated in the tender document / schedule and generally, they can be in PDF / XLS / RAR / DWF/JPG formats. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned document.
- 4) To avoid the time and effort required in uploading the same set of standard documents which are required to be submitted as a part of every bid, a provision of uploading such standard documents (e.g. PAN card copy, annual reports, auditor certificates etc.) has been provided to the bidders. Bidders can use "My Space" or "Other Important Documents" area available to them to upload such documents. These documents may be directly submitted from the "My Space" area while submitting a bid, and need not be uploaded again and again. This will lead to a reduction in the time required for bid submission process.

<u>Note:</u> My Documents space is only a repository given to the Bidders to ease the uploading process. If Bidder has uploaded his Documents in My Documents space, this does not automatically ensure these Documents being part of Technical Bid.

SUBMISSION OF BIDS:

- 1) Bidder should log into the site well in advance for bid submission so that they can upload the bid in time i.e. on or before the bid submission time. Bidder will be responsible for any delay due to other issues.
- 2) The bidder has to digitally sign and upload the required bid documents one by one as indicated in the tender document.
- 3) Bidder has to select the payment option as "offline" to pay the tender fee / EMD as applicable and enter details of the instrument.
- 4) Bidder should prepare the EMD as per the instructions specified in the tender document. The original should be posted/couriered/given in person to the concerned official, latest by the last date of bid submission or as specified in the tender documents. The details of the DD/any other accepted instrument, physically sent, should tally with the details available in the scanned copy and the data entered during bid submission time. Otherwise the uploaded bid will be rejected.
- 5) Bidders are requested to note that they should necessarily submit their financial bids in the format provided and no other format is acceptable. If the price bid has been given as a standard BoQ format with the tender document, then the same is to be downloaded and to be filled by all the bidders. Bidders are required to download the BoQ file, open it and complete the white colored (unprotected) cells with their respective financial quotes and other details (such as name of the bidder). No other cells should be changed. Once the details have been completed, the bidder should save it and submit it online, without changing the filename. If the BoQ file is found to be modified by the bidder, the bid will be rejected.
- 6) The server time (which is displayed on the bidders' dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, opening of bids etc. The bidders should follow this time during bid submission.
- 7) All the documents being submitted by the bidders would be encrypted using PKI encryption

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techniques to ensure the secrecy of the data. The data entered cannot be viewed by unauthorized persons until the time of bid opening. The confidentiality of the bids is maintained using the secured Socket Layer 128 bit encryption technology. Data storage encryption of sensitive fields is done. Any bid document that is uploaded to the server is subjected to symmetric encryption using a system generated symmetric key. Further this key is subjected to asymmetric encryption using buyers/bid opener's public keys. Overall, the uploaded tender documents become readable only after the tender opening by the authorized bid openers.

- 8) The uploaded tender documents become readable only after the tender opening by the authorized bid openers.
- 9) Upon the successful and timely submission of bids (i.e. after Clicking "Freeze Bid Submission" in the portal), the portal will give a successful bid submission message & a bid summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details.
- 10) The bid summary has to be printed and kept as an acknowledgement of the submission of the bid. This acknowledgement may be used as an entry pass for any bid opening meetings.

E-Reverse Auction:- (If Necessary)

E-Reverse Auction would be conducted on Unit / net cost to BSNL value for bid evaluation, subsequently after the opening of the Financial-Part. The following would be parameters for e-Reverse Auction:

S. No.	Parameter	Value
1	Date and Time of Reverse- Auction Bidding Event	Will be intimated to Technically Responsive bidders after opening of the Financial part
2	Duration of Reverse-Auction Bidding Event	1 Hour
3	Automatic extension of the 'Reverse-Auction Closing Time', if last bid received is within a 'Predefined Time-Duration' before the 'Reverse-Auction Closing Time'	Yes
3.1	Pre-defined Time-Duration	5 minutes
3.2	Time-Duration of Automatic extension	10 minutes
3.3	Maximum number of Auto- Extensions	5 Automatic Extensions
4	Criteria of Bid-Acceptance	'Beat on Starting last quoted Price', as well as, 'Beat on Rank-1 Bid Value'
5	Entity – Start-Price	L1 Quoted price of each item %
6	Minimum Bid-Decrement	(Value in Currency) To be decided by BSNL
7	Display of 'Pseudo Identity' of Bidders during bidding period	To all Bidders, as well as, BSNL's officers.
8	Display of Bidder's own current Rank	Yes

Note: Parameters at S. No. 6 shall be confirmed after opening & evaluation of Financial bid parts.

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ASSISTANCE TO BIDDERS:

- 1) Any queries relating to the tender document and the terms and conditions contained therein should be addressed to the Tender Inviting Authority for a tender or the relevant contact person indicated in the tender.
- 2) Any queries relating to the process of online bid submission or queries relating to CPP Portal in general may be directed to the 24x7 CPP Portal Helpdesk.

Contact Us:

For any technical related queries please call at 24x7 Help Desk Number.

Sl.No.	Phone No.
1	0120-4001 002
2	0120-4001 005
3	0120-6277 787

For any Technical related queries please call at 24x7 Help Desk Number.

E-Mail Support:

For any Issues or Clarification relating to the published tenders, bidders are requested to contact the respective Tender Inviting Authority.

Technical - support-eproc(at)nic(dot)in

Policy Related - cppp-doe(at)nic(dot)in

SECTION – V PART-A GENERAL (COMMERCIAL) CONDITIONS OF CONTRACT

- **1. APPLICATION:** The general conditions shall apply in contracts made by the Purchaser for the procurement of Goods.
- **2. STANDARDS:** The goods supplied under this contract shall confirm to the standards prescribed in the Technical Specifications, mentioned in Section III Part B.
- **3. PATENT RIGHTS:** The supplier shall indemnify the Purchaser against all third-party claims of infringement of patent, trade-mark or industrial design rights arising from use of the goods or any party thereof in Indian Telecom Network.

4. PERFORMANCE SECURITY

- **4.1** All the Suppliers (Including Small scale units who are registered with National Small scale industries Corporation under single point registration scheme) shall furnish Performance Security to the purchaser for an amount equivalent to 5% of the value of the purchase order within 14 days from the date of issue of Advance purchase Order by the purchaser.
- **4.1** The proceeds of the Performance Security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete its obligations under the contract.
- **4.2** The performance Security Bond shall be in the form of a Bank Guarantee issued by a Nationalized /scheduled Bank in the form as per section VII Part B of this Bid Document.
- **4.3** The Performance Security Bond will be discharged by the Purchaser after completion of the Suppliers performance obligations, including any Warranty obligations, under the contract.

5. INSPECTIONS AND TESTS

- **5.1** The Purchaser or his representative shall have the right to inspect and test the goods for their conformity to the specifications. However if the Purchaser decides to dispense the inspection/testing with certain terms and conditions the supplier has to supply the goods inconformity to the specifications as if the inspection/testing is done.
- **5.2** Should any goods fail to conform to the Specifications, the Purchaser may reject them and the Supplier shall either replace the rejected goods or make all alterations necessary to meet Specification requirements free of cost to the Purchaser.
- **5.3** The material on receipt in the purchaser's premises will also be tested at the discretion of the Purchaser. If any material or part thereof is found defective, the same shall be replaced free of all costs to the Purchaser as laid down in Clause 5.4 below.
- **5.4** If any material or any part thereof, before it is taken over under Clause 5.5, is found defective orfails to fulfil the requirements of the contract, the Purchaser shall give the Supplier notice setting forth details of such defects or failure and the Supplier shall make the defective material good, or alter the same to make it comply with the requirements of the contract forthwith and in any case with in a period not exceeding three months of the initial report. These replacements shall be madeby the Supplier free of all charges at site. Should it fail to do so within the time, the Purchaser reserves the discretion to reject and replace at the cost of Supplier the whole or any portion of the material as the case may be, which is defective or fails to fulfil the requirements of the contract? The cost of any such replacement made by the Purchaser shall be deducted from the amount payable to the Supplier.

1/599868/\$94 The ultimate Consignee will forthwith issue a taking over certificate after confirming there are no complaints in the field from any Channel Partner/CSC. The ultimate Consignee shall not delay theissue of any "Taking Over Certificate" contemplated by this Clause on account of minor defects in the material which do not materially affect the commercial use thereof provided that the Supplier shall under take to make good the same in a time period not exceeding six months. The Taking overCertificate shall be issued by the ultimate consignee within six weeks. In this case BCPC (Bills Copy Payable Challan) shall be equivalent to "Taking over Certificate" issuance of which shall certify the receipt of goods in safe and sound condition. However, they shall not discharge the supplier of theirwarranty obligation. BCPC in respect of last consignment against the purchase order will be equivalent to "Taking over Certificate".

5.6 Nothing in Clause 5 shall, in any way, release the Supplier from any Warranty or other obligations under this contract.

6 DELIVERY AND DOCUMENTS

- **6.1** Delivery of the goods and documents shall be made by the Supplier in accordance with the terms specified by the Purchaser in its Schedule of Requirements and special conditions of contract and the goods shall remain at the risk of the Supplier until delivery has been completed. The delivery of the material shall be to the ultimate consignee as given in the Purchase Order.
- **6.2** The actual delivery schedule will be given in purchase order.
- **6.3** The extension of delivery period against the purchase order, if any, should be granted subject to the condition that BSNL shall have the absolute right to revise the price(s) and also to levy penalty for the delayed supplies.
- **6.4** The delivery of the goods upto the consignee address is the responsibility of supplier.

7 TRAINING: Not Applicable

8 INCIDENTAL SERVICES: Not Applicable

9. WARRANTY

- **9.1** The supplier shall warranty that the stores to be supplied shall be new and free from all defectsand faults in material used, workmanship and manufacture and shall be of the highest grade and consistent with the established and generally accepted standard for materials of the type ordered and shall perform in full conformity with the specification and drawings. The supplier shall be responsible for any defects that may develop under the condition provided by the contract and under proper use, arising from faulty material, design or workmanship such as damage of the material, inadequate quantity of material to meet material requirements, inadequate contactprotection, deficiencies in the circuit design and/or otherwise and shall remedy such defects at his own cost when called upon to do so by the purchaser who shall state in writing in what respect thestores are faulty. This warranty shall survive inspection or payment for, acceptance of goods, but shall expire (except in respect of complaints notified prior to such date) Two years after the stores have been taken under clause 5.5 above.
- **9.2** If it becomes necessary for the supplier to replace any defective portion(s) of the material underthis clause, the provision of clause 9.1 shall apply to the portion(s) of the material so replaced or renewed or until the end of the above mentioned period of two years, whichever may be later. If any defect is not remedied by the supplier within a reasonable time, the purchaser may proceed toget the defects remedied from other supplier etc. at the supplier risk and expenses, but without prejudice to any other rights which the purchaser may have against the supplier in respect of suchdefects.
- 9.3 Replacement under warranty Clause shall be made by the supplier free of all charges and taxes at site.

1/599868/**10:4** PAYMENT TERMS

10.1 Payment Terms:

Payment of 100% of the price as stated in clause 5 of section (Tender information) shall be made on receipt of goods by consignee. For claiming this payment the following documents are to be submitted to the paying authority.

- (a) Invoice clearly indicating break up details of composite price i.e. basic, goods and service tax(GST), any other Duties and Taxes, Freight/Packing charges etc.
- (b) Acknowledged Delivery Challan.
- (c) E-way bill prescribed in the GST law in case of movement of goods.
- (d) Proof of payment of GST, if applicable.
- (e) Timely uploading of correct and necessary information on GST portal is mandatory as prescribed in GST compliances.

NOTE: 1). If the supplier fall to furnish necessary supporting documents i.e. GST invoice / customs invoices etc. and also falls to upload the information on GST in respect of the duties/taxes for whichinput tax credit is available, the amount pertaining to such Duties/Taxes will be deducted from the payment due to the supplier.

- 2). Tax amount will be paid to the supplier declares the details of the invoices in its returns in GSTR1 and GSTR-3 uploaded by the supplier and the same is reflected in GSTR-2A of BSNL on GSTN portal
- 3). TDS/TCS shall be deducted at the prescribed rate, if any (as the case may be).
- 4). BSNL can adjust/forfeit Bank Guarantee obtained from the supplier against any loss of input taxcredit to BSNL on account of supplier's default.
- 5) In case BSNL has to pay GST on reverse charge basis, the supplier would not charge GST on itsinvoices. Further, the supplier undertakes to comply with the provisions of GST law as may be applicable.
- **10.2** .100% payment may be made on delivery provided that an Bank guaranty for an amount equivalent to 10% of the value of supplies valid for minimum period of **Twelve** months is furnished by the supplier along with undertaking that material supplied shall be free from damages/shortages
- 10.3. Necessary declaration, statutory forms (if any) shall be provided by BSNL to avail concessional rate of tax wherever applicable on the request of the bidder as and when asked for.
- 10.4. No payment will be made for goods rejected at the site on testing.
- 10.5. The bidder has to give the mandate for receiving payment costing Rs.5 lakhs and above electronically and the charges, if any, levied by bank has to be borne by the bidder/ contractor/supplier. The bidder company is required to give the following information for this purpose:-

Beneficiary Bank Name:

Beneficiary branch Name:

IFSC code of beneficiary Branch:

Beneficiary account No.:

Branch Serial No. (MICR No.):

11. PRICES

- **11.1** (i) Prices charged by the Supplier for Goods delivered and services performed under the contract shall not be higher than the prices quoted by the Supplier in his bid.
- (ii) (a) Prices will be fixed at the time of issue of purchase order as per taxes applicable at that time.
- **(b)** In case of reduction of taxes and other statutory duties during the scheduled delivery period, purchaser shall take the benefit of decrease in these taxes/duties for the supplies made from the date of enactment of revised duties/taxes.
- (c) In case of increase in duties/ taxes during the scheduled delivery period, the purchaser shall revise the prices as per the new taxes/duties for the supplies to be made during the remaining delivery period as per terms and conditions of the purchase order.
- (iii) Any increase in taxes and other statutory duties/levies after the expiry of the scheduled deliverydate

1/599868/30214be to the supplier's account. However benefit of any decrease in these taxes/duties shallbe passed on to the Purchaser by the supplier.

12. CHANGES IN PURCHASE ORDERS

- **12.1** The Purchaser may, at any time, by a written order given to the Supplier, make changes withinthe general scope of the contract in any one or more of the following
- (a) Drawings, designs or specifications, where Goods to be supplied under the Contract are to be specifically manufactured for the Purchaser.
- **(b)** The method of transportation or packing.
- (c) The place of delivery or
- **(d)** The other services to be provided by the Supplier.
- **12.2** If any such change in respect of specifications causes an increase or decrease in the cost of, orthe time required for the execution of the contract an equitable adjustment shall be made in the contract price or delivery schedule, or both, and the contract shall accordingly be amended. Any proposal by the Supplier for adjustment under this Clause must be made within thirty days from thedate of receipt of the change in order.

13. SUBCONTRACTS

The Supplier shall notify the Purchaser in writing of all subcontracts awarded under this contract if not already specified in his bid. Such notification, in his original bid or later shall not relieve the Supplier from any liability or obligation under the contract.

14. DELAYS IN THE SUPPLIERS PERFORMANCE

- **14.1** Delivery of the goods and performance of services shall be made by the Supplier in accordancewith the time schedule specified by the Purchaser in its Purchase Order. In case the supply is not completed in the stipulated delivery period, as indicated in the Purchase Order, Purchaser reserves the right either to short Close/ cancel this Purchase Order and/or recover Liquidated damage charges. The cancellation/short closing of the order shall be at the risk and responsibility of the Supplier and Purchaser reserves the right to purchase balance unsupplied item at the risk and cost of the defaulting vendors.
- **14.2** Delay by the Supplier in the performance of its delivery obligations shall render the Supplier liable to any or all of the following sanctions: forfeiture of its performance security, imposition of liquidated damages and/or termination of the contract for default.
- **14.3 A.** If at any time during the performance of the contract, the Supplier encounters conditions impeding timely delivery of the goods and performance of service, the Supplier shall promptly notifyto the Purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the Supplier's notice, the Purchaser shall evaluate the situation and mayat its discretion extend the period for performance of the contract. (By not more than 6 weeks) subject to furnishing of additional performance security by the supplier @ 5% of the total value of the purchase order.
- B. Each case of delivery extension will be examined a fresh vis-à-vis the prevailing market prices.
- **C.** The Extension of the delivery period against the Purchase Order(s), if any, should be granted subject to the condition that the BSNL shall have absolute right to revise the price (s) and also to levypenalty for the delayed supplies.
- **14.4** If the supplies are not completed in the extended delivery period, the purchase order shall be short-closed and both the performance securities shall be forfeited.

15. LIQUIDATED DAMAGES

15.1 The date of delivery of the stores stipulated in acceptance of the tender should be deemed to be the essence of the contract and delivery must be completed not later than the dates specified therein. Extension will not be given except in exceptional circumstances. Should, however, deliveries be made after

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- 1/599868/2মুর্নিy of the contract delivery period, without prior concurrence of the Purchaser, and be accepted by the consignee, such deliveries will not deprive the Purchaser of his right to recover liquidated damages under Clause 15.2 below.
 - **15.2** (i) If the supplier fails to deliver the stores or any consignment thereof within the period prescribed and agreed for delivery, the Purchaser without prejudice to other remedies available to the purchaser shall be entitled to recover as agreed to the LD per breach of contract, a sum equivalent to 0.5% of the value for every week of delay and/or undelivered material/supply for eachweek of delay or part thereof for a period up to 10(ten) weeks, and thereafter at the rate of 0.7% of the value of the delayed supply and/or undelivered material/supply for each week of delay or part thereof for another 10(ten) weeks of delay. The total LD will be to a maximum of 12% of order value.
 - (ii) The DP extension beyond 6 weeks would not be generally allowed. The extension beyond 6 weeks may be decided in most exceptional circumstances on case to case basis, by the CGM concern in case of tenders floated by The Circle and the functional Director concerned in case tenders floated by Corporate Office, stating reasons and justifications for grant of extension of delivery period beyond 6 weeks.
 - (iii) In case of package supply where the delayed portion of supply materially hampers, L/D Chargesshall be levied as above on the total value of the concerned package of the purchase order.
 - (iv) Quantum of Liquidated Damages assessed and levied by the purchaser and decision of the purchaser there on shall be final and binding on the supplier, further the same shall not be challenged by the supplier either before arbitration, tribunal or before the court. The same shall stand specifically excluded from the purview of the arbitration Clause, as such shall be preferable to arbitration.

16. FORCE MAJEURE

- **16.1** If, at any time, during the continuance of this contract, the performance in whole or in part by either party of any obligation under this contract is prevented or delayed by reasons of any war, or hostility, acts of the public enemy, civil commotion, sabotage, fires, floods, explosions, epidemics, quarantine restrictions, strikes, lockouts, or act of god (herein after referred to as events) provided notice of happenings of any such eventuality is given by either party to the other within 21 days from the date of occurrence thereof, neither party shall by reason of such event be entitled to terminate this contract nor shall either party have any claim for damages against other in respect of such non-performance or delay in performance, and deliveries under the contract shall be resumed as soon as practicable after such as event come to an end or cease to exist, and the decision of the purchaser as to whether the deliveries have been so resumed or not shall be final and conclusive, further that if the performance, in whole or part of any obligation under this contract is prevented or delayed by reasons of any such event for a period exceeding 60 days either party may, as its option, terminate the contract.
- **16.2** Provided also that if the contract is terminated under this clause, the purchaser shall be at liberty to take over from the supplier at a price to be fixed by the purchaser, which shall be final, allunused, undamaged and acceptable materials, bought out components and stores in course of manufacture which may be in possession of the supplier at the time of such termination or such portion thereof as the purchaser may deem fit except such materials, bought out components and stores as the supplier may with the concurrence of the purchaser elect to retain.

17. TERMINATION FOR DEFAULT

- **17.1** The Purchaser may, without prejudice to any other remedy for breach of contract, by written notice of default, sent to the supplier, terminate this contract in whole or in part.
- (a) If the supplier fails to deliver any or all of the goods within the time period(s) specified in the contract, or any extension thereof granted by the purchaser pursuant to clause 15.
- (b) If the supplier fails to perform any other obligation(s) under the contract and
- (c) If the supplier, in either of the above circumstances does not remedy his failure within a period of 15 days (or such longer period as the purchaser may authorise in writing) after receipt of the default notice from the purchaser.
- **17.2** In the event the purchaser terminates the contract in whole or in part pursuant to Para 17.1 the Page **37** of **56** Signature of the bidder

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1/599868/2024haser may procure, upon such terms and in such manner as it deems appropriate, goods similar to those undelivered and the supplier shall be liable to the purchaser for any excess cost forsuch similar goods. However, the supplier shall continue the performance of the contract to the extent not terminated.

18. TERMINATION FOR INSOLVENCY

The purchaser may at any time terminate the contract by giving written notice to the supplier, without compensation to the supplier. If the supplier becomes bankrupt or otherwise insolvent as declared by the competent court provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

19. ARBITRATION

- 19.1 In the event of any question, dispute or difference arising under this agreement or in connection there with (except as to the matters, the decision of which is specifically provided under this agreement), the same shall be referred to sole arbitration of the CGMT, A.P. Circle, BSNL, Vijayawada or in case his designation is changed or his office is abolished, then in such case to the sole arbitration of the officer for the time being entrusted (whether in addition to his own duties or otherwise) withthe functions of the CGMT, A.P. Circle, BSNL, Vijayawada or by whatever designation such an officermay be called (hereinafter referred to as the said officer) and if the CGMT, A.P. Circle, BSNL, Vijayawada or the said officer is unavailable or unwilling to act as such, then to the sole arbitrator or some other person appointed by the CGMT, A.P. Circle, BSNL, Vijayawada or the said officer. Theagreement to appoint an arbitrator will be in accordance with the Arbitration and Conciliation Act, 1996. There will be no objection to any such appointment on the ground that the arbitrator is a Government servant or that he has to deal with the matter to which the agreement relates or that in the course of his duties as a Government Servant he has expressed his views on all or any of the matters in dispute. The award of the arbitrator shall be final and binding on both the parties to the agreement. In the event of such an arbitrator to whom the matter is originally referred, being transferred or vacating his office or being unable to act for any reason whatsoever, the CGMT, A.P. Circle, BSNL, Vijayawada or the said officer shall appoint another person to act as arbitrator in accordance with terms of the agreement and the person so appointed shall be entitled to proceed from the stage at which it was left out by his predecessors.
- **19.2** The arbitrator may from time to time with the consent of both the parties enlarge the time frame for making and publishing the award. Subject to the aforesaid, Arbitration and Conciliation Act, 1996 and the rules made there under, any modification thereof for the time being in force shall be deemed to apply to the arbitration proceeding under this Clause.
- **19.3** The Venue of the arbitration proceeding shall be the office of CGMT, A.P. Circle, BSNL, Vijayawada or such other places as the arbitrator may decide.
- **20. SET OFF**:- Any sum of money due and payable to the supplier (including security deposit refundable to him) under this contract may be appropriated by the Purchaser or the BSNL or any other person or persons contracting through the BSNL and set off the same against any claim of the Purchaser or the BSNL or such other person or persons for payment of a sum of money arising out of this contract or under any other contract made by the supplier with the Purchaser or BSNL or such other person or persons contracting through BSNL.
- **21.** The bidders, who are given Purchase Orders, must give the details of the supplies made against all the purchase orders every month on the first working day of the following month to AGM (S&M-II)-CM, O/o CGMT, Annexe building, first floor, Chuttugunta, AP Circle, Vijayawada.
- **22.** The bidder should furnish the name of his collaborator (if applicable), brand name, model No., and type of the products offered in this tender. The technical literatures of the products should also be submitted. No change in either technology or product shall be permitted after opening of bids.

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- **23.1** The prices once fixed will remain valid during scheduled deliver period except for the provisions in Clause-11.1. Further, if any at any time during the contract.
- (a) It comes to the notice of the purchaser regarding reduction of price for the same or similar material/service; and /or
- (b) The prices received in a new tender for the same or similar material is less than the prices chargeable under the contract. The purchaser, for the purpose of delivery period extension, if any, will determine and intimate the new price, taking into account various related aspects such as quantity, geographical location etc. and the date of its effect for the balance quantity/ service to thevendor. In case the vendor does not accept the new price to be made applicable during the extendeddelivery period and date of its effect, the purchase shall have the right to terminate the contract without accepting any further supplies. This termination of the contract shall be at the risk and responsibility of the supplier and the purchaser reserves the right to purchase the balance unsupplied quantity/ service at the risk and cost of defaulting vendor besides considering forfeiture of his performance security.
- **23.2** (a) The vendor while applying for extension of time for delivery of material, if any, shall have to provide an undertaking as "We have not reduced the sale price, and/ or offered to sell the same or similar material to any person/organization including Department of central/state Government or any central/state PSU at a price lower than the price chargeable under the contract for scheduled delivery period".
- **(b)** In case under taking as in Clause 23.2(a) is not applicable, the vendor will give the details of prices, the name(s) of purchaser, quantity etc. to the purchaser, while applying extension of deliveryperiod.

24. COURT JURISDICTION:

(i) Any disputes arising out of the tender/ bid document/evaluation of bid / the issue of APO/PO shall be subject to the jurisdiction of the court at Vijayawada only.

SECTION -V Part B

SPECIAL (COMMERCIAL) CONDITIONS OF CONTRACT (SCC)

The Special (Commercial) Conditions of Contract (SCC)shall supplement General (Commercial)Conditions of Contract (GCC)) as contained in Section 5 Part A and wherever there is a conflict, the provisions herein shall prevail over those in Section 5 Part A i.e. General (Commercial) Conditions of Contract (GCC) Note: The clauses mentioned below are for reference only. Exact clauses should be framed as per requirement on case-to-case basis.

1. Quality Assurance and Testing: Samples will be tested by AGM (S&M-II)-CM

2. Spares: Not applicable3. Loading: Not applicable

Section- V Part C

General Conditions of AMC

1. Not applicable

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SECTION VI PART - A UNDERTAKING & DECLARATION

36- For understanding the terms & condition of Tender & Specification of work

a) Certified that:

- **1.** I/ We......have read, understood and agree with all the terms and conditions, Specifications included in the **tender documents** & offer to execute the work at the rates quoted byus in the tender form.
- **2.** If I/ We fail to enter into the agreement & commence the work in time, the EMD/ SD deposited by us will stand forfeited to the BSNL.

b) The tenderer hereby covenants and declares that:

- **1.** All the information, Documents, Photo copies of the Documents/ Certificates enclosed along with the Tender offer are correct.
- 2. If anything is found false and/or incorrect and/or reveals any suppression of fact at any time, BSNL reserves the right to debar our tender offer/ cancel the LOA/ Purchase/ work order if issued and forfeit the EMD/ SD/ Bill amount pending with BSNL. In addition, BSNL may debar the contractor from participation in its future tenders.

Date:	
Place:	
	Signature of Tenderer
	Name of Tenderer
	Along with date & Seal

SECTION VI PART - B

NEAR-RELATIONSHIP CERTIFICATE

The bidder should give a certificate that none of his/her near relative is working in the units as defined below where he is going to apply for the tender. In case of proprietorship firm certificate will be given by the proprietor. For partnership firm certificate will be given by all the partners and in case of limited company by all the Directors of the company excluding Government of India / Financial institution nominees and independent non-official part time Directors appointed by Govt. of India or the Governor of the State. Due to any breach of these conditions by the company or firm or any other person the tender will be cancelled and Bid Security will be forfeited at any stage whenever it is noticed and BSNL will not pay any damage to the company or firm or the concerned person. The company or firm or the person will also be debarred for further participation in the concerned unit. The near relatives for this purpose are defined as:

- (a) Members of a Hindu undivided family.
- **(b)** They are husband and wife.
- (c) The one is related to the other in the manner as father, mother, son(s) & son's wife (daughter in law), Daughter(s) and daughter's husband (Son in law), brother(s) and brother's wife and sister's husband (brother in law).

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1/599868/7Re4 format of the certificate is as detailed below.

6 (B) – <u>NEAR-RELATIONSHIP CERTIFICATE</u> Format of the Certificate to be given as per the Clause 34.4 of Section-4 Part-A by the bidder in respect f status of employment of his/ her near relation in BSNL)
the format of the certificate to be given is "I
Signature of the tenderer With date and seal
SECTION VI PART - C NON BLACK LISTING CERTIFICATE
S/o
Signature of the tenderer With date and seal
R/o

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SECTION –VII PART-A BID SECURITY FORM

7(A) For the BIDSECURITY/ EMD Guarantee (To be typed on Rs.100/- non-judicial stamp paper)

Sub: Bid Security/EMD	guarantee.					
Whereas M/s		R/o				(Hereafter
referred to as Bidder) has approacl	hed us for	giving Bank	Guaran	tee of Rs	/-
(hereafter known as t	he "B. G. Amou	nt") valid up	to/ 20.	(herea	after known	as the "Validity
date") in favour of CGM	IT, AP CIRCLE, BS	SNL, Vijayawa	da (Hereafter	referred	to as CGN	IT, A.P. Circle)
for participation in the t	ender of work o	f		vide	tender no)
	Now at the	request of	the Bidder	, We		
Bank	Branch l	naving			. (Address) a	and Regd. office
addresses						(Hereinafter
called 'the Bank") agre	es to give this a	guarantee as h	ereinafter con	tained:		

- 2. We the Bank do hereby undertake to pay the amounts due and payable under this guarantee without any demur, merely on a demand from the AP CIRCLE BSNL stating that the amount claimed is due by way of loss or damage caused to or would be caused to or suffered by the AP CIRCLE BSNL by reason of breach by the said bidder(s) of any of terms or conditions contained in the said Agreement or by reason of the bidder (s) failure to perform the said Agreement. Any such demand made on the bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee where the decision of the BSNL, STP in these counts shall be final and binding on the bank. However, our liability under this guarantee shall be restricted to an amount not exceeding the "B. G. Amount".
- 3. We undertake to pay to the AP CIRCLE BSNL any money so demanded notwithstanding any dispute or disputes raised by the bidder(s) in any suit or proceeding before any court or tribunal relating thereto our liability under this present being absolute and unequivocal. The Payment so made by us under this bond shall be valid discharge of our liability for payment there under and the bidder(s) shall have no claim against us for making such payment.
- 4.We the Bank further agree that the guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said agreement and that it shall continue to be enforceable till all the dues of the AP CIRCLE BSNL under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till BSNL, STP Certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said bidder(s) and accordingly discharge this guarantee. Unless a demand or claim under this guarantee is made on us in writing or before the expiry of Validity date from the date hereof, we shall be discharged from all liability under this guarantee thereafter.
- 5. We the Bank further agree with the AP CIRCLE BSNL that the AP CIRCLE BSNL shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said Agreement or to extend time of performance by the said bidder(s) from time to time or to postpone for any time or from time to time any of the powers exercisable by the AP CIRCLE BSNL against the said bidder(s) and to forbear or enforce any of the terms and conditions relating to the said agreement and we shall not be relieved from our liability by reason of any such variation, or extension being granted to the said Bidder(s) or for any forbearance, act or omission on the part of the BSNL, STP or any indulgence by the BSNL, STP to the said bidder(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have effect of so relieving us.
- 6. Notwithstanding anything herein contained;

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- (a) The liability of the Bank under this guarantee is restricted to the "B.G. Amount" and it will remain in force up to its Validity date specified above.
- (b) The guarantee shall stand completely discharged and all rights of the BSNL, AP Circle under this Guarantee shall be extinguished if no claim or demand is made on us in writing on or before its validity date.
- 7. In case BSNL, AP Circle demands for any money under this bank guarantee, the same shall be paid through banker's Cheque in favour of "AO(Cash), O/o CGMT,AP Circle Vijayawada-4" payable at Vijayawada.
- 8. The Bank guarantees that the below mentioned officer who have signed it on behalf of the Bank have authority to give this guarantee under its delegated power.

Place:	
Date:	(Signature of the Bank Officer) Rubber stamp of the bank
Authorized Power of Attorney Number:	
Name of the Bank officer: Designation: Complete Postal address of Bank:	
Telephone Numbers	

SECTION – VII PART - B FORM

7(B) For the Performance Guarantee (To be typed on Rs.100/- non-judicial stamp paper)

	Dateu
Sub: Performance guarantee.	
Whereas CGMT AP Circle Vijayawada R/o	(hereafter referred to
as BSNL, AP CIRCLE BSNL) has issued an APO/PO	no Dated //20 awarding the
work of	to M/sR/o
(hereafter referre	ed to as "Bidder") and AP CIRCLE BSNL has asked
him to submit a performance guarantee in favour o	
/-(hereafter referred to as "P.G. Amount")	valid up to/20(hereafter referred
to as "Validity Date") Now at the request of the Bidd	er, WeBankBranch
having	Address) and Regd. office address as
(Hereinaft	er called 'the Bank") agreed to give this
guarantee as hereinafter contained:	, 10 111 11 0 1

- 2. We, "the Bank" do hereby undertake and assure to the BSNL, AP CIRCLE that if in the opinion of the AP CIRCLE BSNL, the Bidder has in any way failed to observe or form the terms and conditions of the said agreement or has committed any breach of its obligations there-under, the Bank shall on demand and without any objection or demur pay to the BSNL, AP CIRCLE the said sum limited to P.G. Amount or such lesser amount as BSNL, AP CIRCLE may demand without requiring BSNL, AP CIRCLE to have recourse to any legal remedy that may be available to it to compel the Bank to pay the same.
- 3. Any such demand from the BSNL, AP CIRCLE shall be conclusive as regards the liability of Bidder to pay to BSNL, AP CIRCLE or as regards the amount payable by the Bank under this guarantee. The Bank shall not be entitled to withhold payment on the ground that the Bidder had disputed its liability to pay or has disputed the quantum of the amount or that any arbitration proceeding or legal proceeding is pending between Bidder and BSNL, AP CIRCLE regarding the claim.
- 4. We, the Bank further agree that the guarantee shall come into force from the date of its issue and shall remain in full force and effect up to its Validity date
- 5. The Bank further agrees that the BSNL, AP CIRCLE shall have the fullest liberty without the consent of the Bank and without affecting in any way the obligations hereunder to vary any of the terms and conditions of the said agreement or to extend the time for performance of the said agreement from any of the powers exercisable by BSNL,AP CIRCLE against the Bidder and to forebear to enforce any of the terms and conditions relating to the said agreement and the Bank shall not be relieved from its liability by reason of such failure or extension being granted to Bidder or through any forbearance, act or omission on the part of BSNL,AP CIRCLE or any indulgence by BSNL,AP CIRCLE to Bidder or any other matter or thing whatsoever which under the law relating to sureties would but for this provision have the effect of relieving or discharging the guarantor.
- 6. Notwithstanding anything herein contained;
- (a) The liability of the Bank under this guarantee is restricted to the B.G. Amount and it will remain in force up to its Validity date.
- (b) The guarantee shall stand completely discharged and all rights of the BSNL, AP CIRCLE under this Guarantee shall be extinguished if no claim or demand is made on us in writing on or before its validity date.
- 7. In case BSNL,AP CIRCLE demands for any money under this bank guarantee, the same shall be paid through banker's Cheque in favour of "AO(CASH),O/o CGMT, AP CIRCLE, BSNL, Vijayawada"" payable at Vijayawada.

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8. The Bank guarantees that the below mentioned officer who have signed it on behalf of the B	Bank have
authority to give this guarantee under its delegated power.	

Place:	
Date:	(Signature of the Bank Officer)
Authorized Power of Attorney Number:	With seal and stamp of the Bank
Name of the Bank officer:	
Designation:	
Complete Postal address of Bank:	
Telephone Numbers	

SECTION – VII PART - C LETTER OF AUTHORISATION FOR ATTENDING BID OPENING

Note 1: Only one representative will be permitted to attend the Bid opening

2. Permission for entry to the hall where bids are opened may be refused in case authorization as prescribed above is not received.

SECTION – VII PART - D CLAUSE BY CLAUSE COMPLIANCE

SI No	Sectin No	Details	Remark for compliance (All clauses of this section are complied)
1	3 Part A	Scope of work	All clauses of this section are complied
2	3 Part B	TECHNICAL SPECIFICATIONS/ REQUIREMENTS	All clauses of this section are complied
3	3 Part C	Schedule of Requirement (SOR)	All clauses of this section are complied
4	4 Part A	General Instructions to Bidders(GIB)	All clauses of this section are complied
5	4 Part B	Special Instructions to Bidders(SIB)	All clauses of this section are complied
6	5 Part A	General (Commercial) Conditions of Contract (GCC)	All clauses of this section are complied
7	5 Part B	Special (Commercial) Conditions of Contract (SCC)	All clauses of this section are complied

Note:

In case of deviations, a statement of the deviations and exception to the provision of the Technical Specifications and Commercial Conditions shall be given by the bidder.

Signature of the Tenderer With date and seal

SECTION - VII PART - E

CERTIFICATE REGARDING DOWNLOADING OF TENDER DOCUMENT FROM PORTAL

I/We......

Authorized signatory hereby declare that the tender document submitted has been downloaded from the website https://etenders.gov.in and no additions /deletions/correction has been made in the proforma downloaded. Further if any modification in the tender schedule is noticed, the bid may be rejected irrespective that whether the tender is under evaluation or awarding stageor awarded or at any stage as per the decision of the tendering authority. The decision of tendering authority is final and binding on both sides. The EMD/SD paid by me can be forfeited.

SECTION – VII PART F

STATEMENT OF PRODUCTION & SUPPLY CAPACITY OF THE FIRM

S.	Details	Quantity
n		
0		
1	Total production capacity of the firm per month.	
2	Purchase orders on hand with the firm from other Circles as on date.	
3	Quantity of material being delivered / to be delivered by the firm month-wise against pending orders.	
4	Quantity of material for which P.Os are likely to be received by the firm from other circles.	
5	Monthly quantity that can be supplied By the firm to A.P. Circle if orders are placed.	

SIGNATURE

SECTION –VIII Bidder's profile & Questionnaire

Tenderer/Bidder's Profile & Questionnaire (To be filled in and submitted by the bidder)

•	enderer's Pro me of the Indi	file vidual/ Firm:		
2. Pre	esent Correspo	ondence Address		
Telep	hone No			
Mobi	le No			
FAX	No			
3.Add	dress of place	of Works/Manufacture		
Telep	hone No	Mobile No		
	State the Type the correct ch	of Firm: Sole proprietor-ship/partnoice):	ership firm/ Private li	mited company.
5. 1	Name of the so	ple proprietor/ partners/ Director(s)	of Pvt. Ltd Co.:	
	S. No.	Name	Father's Name	Designation
	1			
	2			
	3			
	4			
	5			
	city in which	person authorized to enter inthe is authorized (in case of p		
7. <i>i</i>	 A. Permanent A	Account No. :		
8. [Details of the B	Bidder's Bank for effecting e-paymen	ts	
(b) Bo (c) IF (d) Bo (e) Bo	eneficiary brar SC code of ber eneficiary acco ranch Serial No	c Name: nch Name: neficiary Branch punt No.: nc. (MICR No.): nrm has Office/ works (i.e. manufact	ture of the tendered it	tem)in Delhi? If so state its

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File No. APCO-234/AC(032/201/12/0124)-/MM20124-0/AM (1CoCoff)Auter No. 455859) 1/599868/2024 1/599868/AQAAess 10. GSTN Registration Number(s) of all units/business places of the bidder vide which he intends to execute the contract, if awarded. GSTN 1..... G<u>STN2.....</u> GSTN 3..... and so on 11. Are you availing benefit of PPP-MII Policy (Purchase preference) w.r.t this tender?------12. Are you availing benefit of MSE Policy (Purchase Preference) w.r.t this tender?------Note: Either 11 or 12 only can be availed B) Questionnaire 1. Do you think any other detail/ material is required to complete the work specified in the specification? Yes/ No. 1.1 If Yes, Give details 2. Do you think any other item of work need be included in tender form to complete the work specified in the specification? Yes/No. 2.1 If Yes, Give details Kindly indicate the maximum Quantity of tendered material which you are capable of supplying within the scheduled delivery period Name of the tendered Qty that can be supplied by the firm within scheduled delivery period. Item

4.	Suggestion for improvement of the tender document		
••••			
	•••	Signature of contractor	
Pld	ce	Signature of contractor	
Da	te	Name of Contractor	

SECTION –IX PART A BID FORM

То	From,
<pre><complete address="" of="" purchaser="" the=""></complete></pre>	<complete address="" bidder="" of="" the=""></complete>
Bidder's Reference No:Dat	ted
Ref: Your Tender Enquiry No	dated
amendment/clarification/addenda Nos. da hereby duly acknowledged, we, the undersaid drawings, conditions of contract and spattached herewith and made part of the fina 2. We agree to abide by this Bid for a period of remain binding upon us and may be accepte 3. We understand that you are not bound to a 4. If our Bid is accepted, we will provide you we Rupees mentioned in APO for the due perf 5. If our Bid is accepted, we undertake to comp specified in the contract in accordance will 6. Until a formal Purchase Order of Contract is part of the specified in the contract of the contract is part of the specified in the contract in accordance will be accepted to the contract in acc	f 150 days from the date fixed for Bid opening and it shall d at any time before the expiration of that period. accept the lowest or any bid, you may receive. with a guarantee from a Scheduled Bank for a sum of
	Signature
Witness	Name
Signature	In the capacity of
Name	Duly authorized to sign the bid for and on
Address	behalf of

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CHECK LIST

S.No	Required Documents	Submitted / Not
Α	Physical Submission	
1	Cost of the Tender Document (in original), if applicable	
2	EMD (in original)- Bid security in the form of DD / BG valid for 180 days from the date oftender opening , if applicable	
3	Power of Attorney (in original), if applicable	
В	Technical Bid	
1	Tender Document signed in all pages	
2	Registration certificate from State Directorate of Industries or IEM (Industrial Entrepreneur Memorandum) acknowledgment from Secretariat for Industrial Assistance (SIA), Ministry of Industries, Government of India or from State Govt.	
3	Approval from Reserve Bank of India /SIA in case of Foreign Collaboration	
4	Clause by Clause compliance of all sections of the tender document (as per the proformaat PART-D of Section VII)	
5	Valid Pan No.	
6	Valid MSE or MSME Certificate (i.e. NSIC/DIC/KVIC/KVIB etc. as applicable)	
7	Non Black listing certificate	
8	Proof of GST Registration certificate	
9	Certificate of incorporation	
10	Article or Memorandum of Association or Partnership deed or proprietorship deed as thecase may be and the amendments, if any.	
11	Latest audited annual report (OR) a certificate from its bankers to assess its solvency/financial capability.	
12	Experience Certificate, in the form of work completion certificate given by concernedorganization.	
13	Certificates from all Directors or the bidders stating that none of their near relatives areworking in BSNL.	
14	Bidders profile and Questionnaire duly filled	
15	Undertaking and Declaration duly filled	
16	Documentary evidence about technical and production capability necessary to performthe contract.	
17	Bid Form Section 9 Part A	
18	List of Directors including their names, DIN No. along with contact Nos of Office andresidence.	
19	Self - Declaration of Non alteration of Tender Document as per 12.1 Of Section -1 Part-A	

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20	Certificate regarding downloading of tender document from BSNL official website	
21	Bid documents signed by all pages	
С	Financial Bid	
1	Price Bid	

SECTION –IX PART B PRICE SCHEDULE

S	tems SNo descriptio	Material Specifications	Item	Estimated quantity In										Total Unit Price icls of all but	Total Unit Grand Price Total	Grand
	c			S.ON	Basic Unit Price (Rs.) F&F %		F&F	SGST%	SGST	CGST%	Amount	IGST%	Amount	excluding	incls. Of GST	(incls. Of GST)
1	2 1	8	4	v	9	7	8=6*7%	ď	9 10=6*9%	11	11 12=6*11%	13	13 13=6*13%	14=(6+8)	15=((6+8)+(1 0+12) or (13))	16=5*15
	1 Tariff card	A4 Size, 180 GSM Art Tariff card Paper, Multicolour, Double Side	No's	20000												
	Pamphlets 2 (single colour)	AS size 90 GSM Art Paper, Single Colour, single side	No's	20000												
	3 Danglers	Danglers: 2'x1', 3mm corrugated sun pack boards with two eyelets —Double side multicolour printing and supply	No's	1000												
	4 Warketing Umbrellas		C 8 No's	200												
	Flex/Cloth Banners 5 (mentioni ng services)	Designing printing and Supply of Flex/Cloth banners: 180 GSM Poly Cotton- 4 pass, Different sizes with eyelets on corners	SQ.FT	2000												
	Promotion 6 al Canopies	y _c	No's	65												
	Promotion al Caps for retailers	Promotion type Cap printed with al Caps SNL Logo(As per the for Colour and Pattern retailers Supplied by BSNL)	No's	1000												
	12 Retailer poster	A4 size, Multi colour GSM 180 sheet	No's	20000												